

# THE HISTORY OF PERCONA

15 YEARS OF KEEPING OPEN SOURCE OPEN

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Hi, I'm PERCival.
I will guide you through the book

#### **Foreword**



t has been my good fortune to be a part of Percona since 2013. Throughout my time here, I have affectionately referred to the "Percona Dog Years." What I mean is it can be hard to measure and quantify time because we experience so much in our daily work. And yet, here we are in 2021 celebrating 15 years of delighting our customers and users in the Open Source Database space! That is awesome.

This 15th Anniversary Book celebrates all the milestones and accomplishments of an amazing group of people, past and present Perconians! While the numbers and names of Perconians have changed over the years, what has stayed constant is our passion and commitment to excellence.

Whenever I get a chance to talk to prospective Perconians, I discuss our values. While in this instance they are words on a page, in reality, they are core to our behavior that contributes to our

continued success. Daily, the team works hard to Get Stuff Done; prioritize Customer → Percona → Team → Me; challenge our thinking to Find a Better Way and finally offer Quality & Value always.

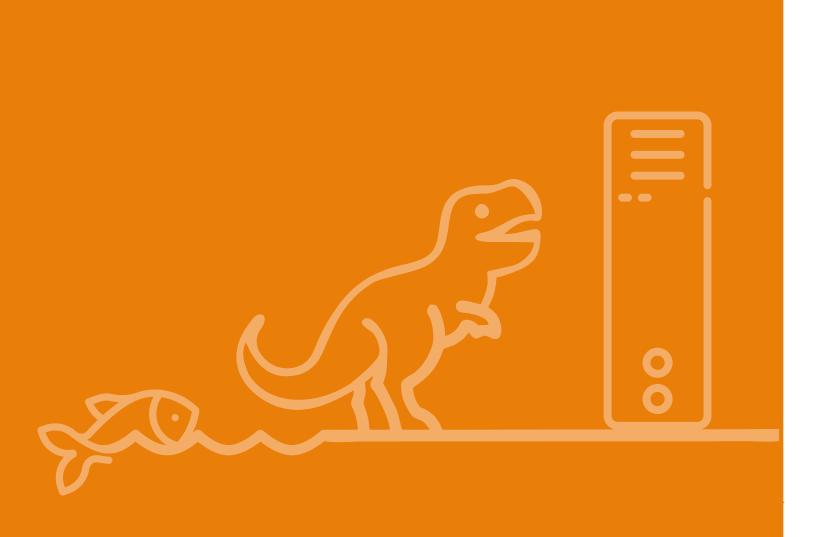
As we continue to grow and evolve, our purpose is to Keep Open Source Open. While our ambitions are great, so is the strength of Perconians. This book highlights the amazing story of a bootstrapped company. The story, however, is still being written with the most exciting chapters to come.

Congratulations to everyone who has been a part of Percona's journey. I would like to especially congratulate Peter and Vadim. Percona is something special and unique. Thank you for the opportunity to be a part of the story.

Cheers.

**Ann Schlemmer,** President of Percona March 2021

# PERCONA<br/>EVOLUTION



# From Consulting to product-driven business, from MySQL to Multiple Database Technologies



Peter Zaitsev, CEO & Co-founder

hen we started Percona, I would not have imagined we would achieve such growth and success.

You can say the first 15 years of Percona taught me that maybe not everything is possible, but much more than you would think is.

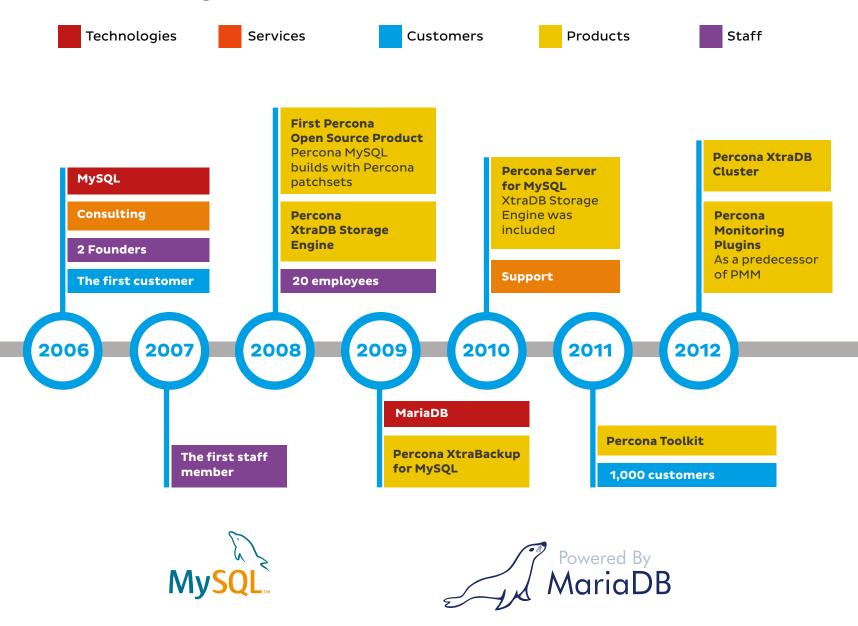
ifteen years ago, the hardware industry started to move to multiple core CPUs as the practical limit of CPU frequency was met. That is why our database performance focus was set on multicore systems (now in 2021, we have 8 blades servers 80-core each in 2U unit) and with the high-end performance storage.

Vadim Tkachenko, CTO & & Co-founder



#### Percona evolution

Percona has expanded its focus on MySQL to now offer a broad range of database software and services



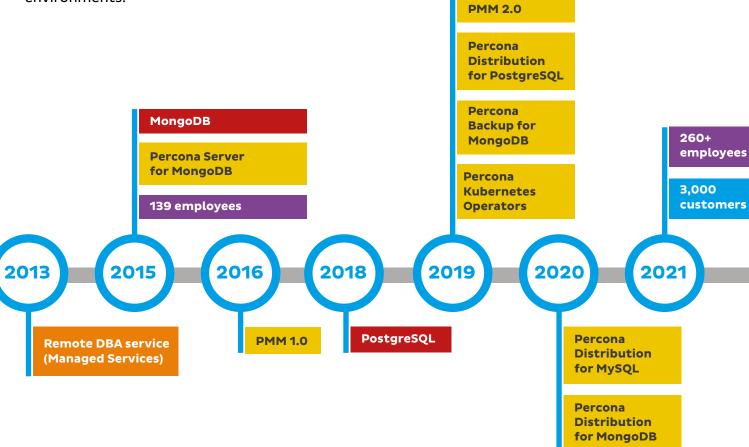
#### Percona evolution

#### 2021

Leader in providing best-of-breed enterpriseclass support, consulting, managed services, training and software for MySQL, MariaDB, MongoDB, PostgreSQL, and other open source databases in on-premises and cloud environments.

#### 2021+

Open Source DBaaS of Superior Quality and Service

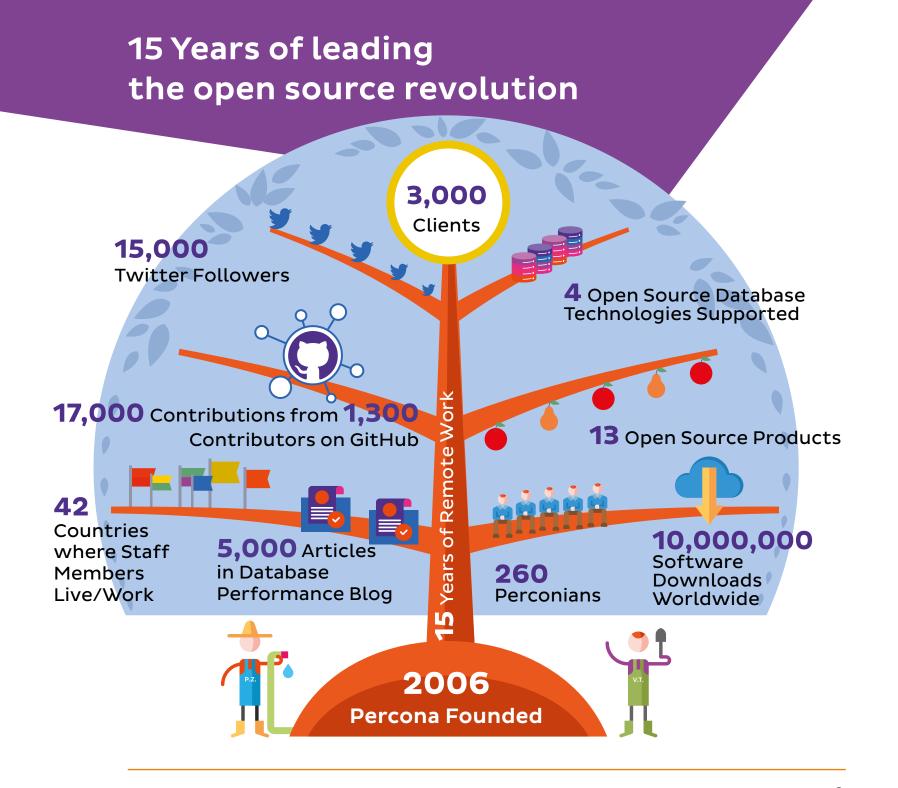




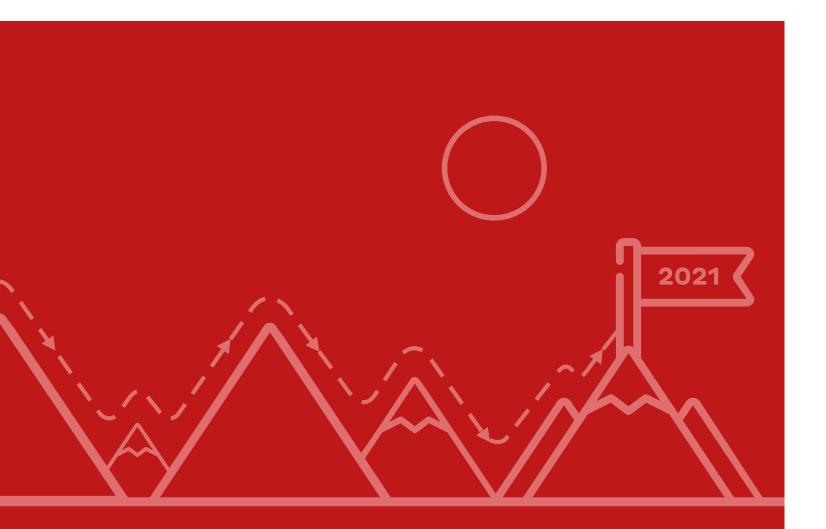


# PERCONA<br/>INNUMBERS





# YEARS 2006-2021



# 2006

# **Thoughts of Satisfied Customers**

# boardreader®



**Scott Purdon,** CEO and Founder at BoardReader.com from 2000–2019

15 years! Wow time moves fast. Congratulations Peter, Vadim and the whole Percona team for achieving this amazing milestone. Working with Peterand Vadim in the early days was a tremendous experience, covering simple MySQL installation to advanced performance tuning and monitoring. Percona is continuing to raise the bar when it comes to enterprise consulting, engineering and software development. Thank you for the years of hard work and congratulations again!

**Guy Ratcliffe,** Technical Design Architect at Siemens IT Services from 2007-2008

I worked with Peter and Percona a number of years ago when I worked at Siemens IT Services, looking at how we could both provide higher performance as well as sharding across a number of MySQL databases for a public service broadcaster within the UK. The insights, experience and knowledge that they brought enabled us to provide fundamental increases in the use and deployment of MySQL at the time, and allowed the service to continue to scale and provide the correct performance needed for end-users.



**Darpan Dinker,** Vice President Of Engineering at Schooner Information Technology from 2007-2012

Schooner and Percona established an early partnership (circa 2007) that enabled Schooner to build SchoonerSQL – a high-performance flashmemory optimized MySQL database appliance and database clustering software.

It has been nothing short of amazing to see the inspiration running through Peter and Vadim to deep dive into MySQL and database systems and sharing their knowledge with the rest of us.

I had the privilege of a front-row seat as they built up Percona in the early years and would recommend anyone to work with them and Percona. I congratulate them on the 15th anniversary of Percona.

# Percona & The Open Source Community

2006

Paul Vallée, Founder & CEO at Tehama.io



Peter and Vadim have been massive contributors to the open source community since long before the birth of Percona. On the day they announced they were leaving MySQL AB, I got on

the phone and tried to convince them to join me at Pythian, but it was impossible – they had a very clear vision for what they wanted to build, and they have relentlessly built it. I will forever be grateful for Percona's ambition and risk appetite in going out on a limb and saving our annual conference after O'Reilly abandoned it and morphing it into Percona Live, the can't-miss event for the open source database community. Especially now that these sorts of summits are impossible, I reflect on how wonderful it has been to meet with likeminded technologists at this event, and I long for our chance to meet again in person soon.

Congratulations to Peter, Vadim and to my many friends that helped create Percona. We wish you continued success!

Marten Mickos, CEO at MySQL AB in 2001-2008



Database performance never goes out of style, and Percona has been doing it for 15 years, making open source databases stronger and faster. Congratulations! Mark Callaghan, Software Engineer at Rockset



Percona has been great for the MySQL community and for my career. When the MySQL user conference was in doubt, they took on the hard task of running it. When InnoDB struggled with

modern hardware, they helped to document and fix the problems. When new usage of MySQL was in doubt, their expertise reassured potential users that MySQL was a good choice.

It is fun to watch them continue to grow and solve new problems for the OSS database community.

**Gabriel Ciciliani,** Internal Principal Consultant at Pythian



Percona has become a synonym of the enterprise OS database server not only by offering their own improved distributions of MySQL and MongoDB, but also by creating excellent backup, management

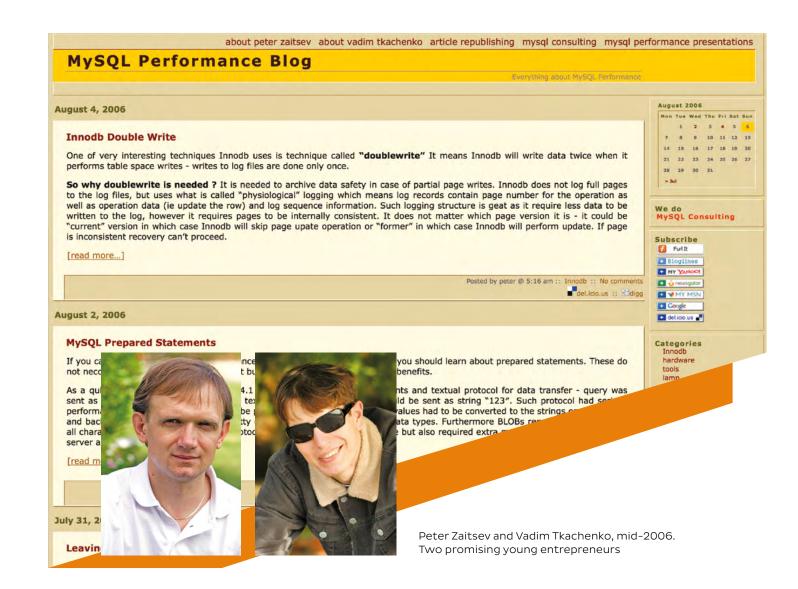
and monitoring tools, widely adopted by the community. Happy 15th anniversary and thanks for your groundbreaking contributions!

#### Percona in Pictures

2006

#### MySQL Performance blog inserted

Where everything started, the original MySQL PerformanceBlog.com back in 2006, around when Percona was founded.



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# Timeline 2006

MySQL Performance Blog launch Macs start June 8 using Intel Percona.com domain 2006 x86 CPUs is registered **August 1** Percona is founded 2006 Amazon Web Services launches cloud-based services **August 10** 2006 MySQL Performance Forums launch Twttr. latter known as Twitter, September 4 begins operation 2006 Vadim Tkachenko joins Percona as co-founder

# 2007

# **Thoughts of Satisfied Customers**

# **#PENCARRIE**

Alex Bowen,
IT Manager at PenCarrie

Because of the size and complexity of our infrastructure, I was growing increasingly concerned about the future reliability and stability of our database. To eliminate problems before they occur, we decided to take advantage of Percona's extraordinary level of MySQL expertise. Percona also provides a better service and better SLA at a lower cost than our current contract, while also eliminating vendor lock-in.



Manuel Prieto, CEO of Easy Payment Gateway

Our past experiences with Percona Consulting have been stellar, so we are confident we will obtain the most thorough review of our environment and the most appropriate recommendations to meet our specific needs. Easy access to Percona Consulting's expertise provides us with peace of mind that we will be able to deliver on our promise of a great customer experience as we continue to grow.

# Percona & The Open Source Community

Bruce Momjian, Vice President, Postgres Evangelist at EnterpriseDB



I met Peter Zaitsev in 2007 at a Moscow conference. This was in the early years of Percona, but I still remember talking to him because he asked such difficult questions. At that time, Percona

was heavily involved with MySQL, but they have since grown into a full-service open source database provider. They exemplify the best of open source-based companies, with deep engineering knowledge and a consistent high-quality approach to business. I look forward to another 15 years, as open source continues to grow, and I am sure Percona along with it.



# **Perconians Say**

2007



**Tom Basil,** COO 2008–2015, Chief of Staff since 2015
United States

In 2007, a year after founding Percona, Peter was invited back to a MySQL developer's meeting in Germany as a guest speaker. While there, Peter pushed me to join Percona, which then consisted of him, Vadim and a suitcase.

This struck me as pure audacity. But in 2008, I changed my mind, we reversed roles, and Peter became my boss. Percona has, in fact, become what Peter predicted.

#### According to Percona Alumni

#### Aurimas Mikalauskas, CEO at Audioteka. lt, Perconian 2007-2015



On Oct. 26, 2006, I sent Peter an email with the subject line saying "I'd love to join you." In a few days, he was interviewing me. One interview and a couple of weeks later, there I was at my dream job

- working as one of the three MySQL Performance Blog guys.

Official records say I was hired in 2007 though I only met Peter for the first time after about a year of work together. When I joined, I was doing . . . well, a bit of everything. Everyone was!

Selling, managing internal IT, helping with hiring, managing customer projects, customers themselves, shift support, remote DBA and of course, the usual consulting or blogging.

#### Michael Rikmas, Perconian 2007-2014



Dear Perconians! I'm very pleased to congratulate you on your anniversary! There are things/ moments/periods you can never forget, and for me, Percona is such a period. I want to send my special

best wishes to my dear administrative and support team and personally to Vadim, Peter and Tom. I'll be glad to see everybody again at any time and thank you for every moment when we were together!

P.S. I still remember those times when I organized Percona's first-ever all-company meeting.

### **Percona in Pictures**









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#### **Timeline**

2007

First staff member, Aurimas Mikalauskas



After years of draft discussion, the GPLv3, a major update of the GPLv2, is released

March 6 TeenSpot becomes the first customer

The 10gen software company begins developing MongoDB as a component of a planned platform service product

Openings for MySQL geeks from all countries are announced

May 24 2007

# 2008

# **Thoughts of Satisfied Customers**



**Stefan Waldbeck,**Head of System Administration at CASHPOINT Solutions

Optimal database performance is critical to delivering on our SLAs and ensuring a positive experience for the users of our customers' applications. Percona's expertise, responsiveness and professionalism make it an ideal solution

to support my team. They understand my infrastructure and provide engineers with the information they need to solve issues immediately. As we continue to grow and modernize our infrastructure, we will rely on Percona to help us make the right decisions and deploy solutions the right way.

# Percona & The Open Source Community

Henrik Ingo, VP Engineering EMEA at DataStax



I became a MySQL employee in January 2008, a bit more than a year after Peter and Vadim founded Percona. During those years, I read everything they wrote on their MySQL Performance Blog. It was

a great resource for a beginner like me. Much of what I know about database performance tuning and benchmarking, I've learned from, and been inspired by, Percona employees. While I myself worked for a string of database startups that were more than well-funded by VC capital, I've always admired how strong a performer Percona has been in the same market while being entirely self-funded. We often talk about human capital, and I can't think of a better example than Percona to demonstrate the value of human capital. The database space has no end of startups that received

hundreds of millions in cash. I know some of them would even laugh at how easily they were going to outcompete Percona with their overwhelming resources. Yet Percona was able to outperform most of its competitors in this space.

The question is: with what? Attracting world-class technical expertise. Commitment to certain values (open source). Providing customers what they want (open source). Building an organization with an advantageous cost model, because not everyone has to work in Silicon Valley. (And because open source.) Those simple things are line items on Percona's human capital balance sheet. In dollars, I believe it compares to more than \$100 million in venture capital. It's a testament to what a team of brilliant, dedicated minds is worth.

# **Perconians Say**





Peter Zaitsev, CEO (Blog post on August 1, 2008)

United States

Two years is a significant anniversary for any startup — surviving (and being profitable) for two years can be seen as validation of our business model and strategy, and we're quite happy about this. Yesterday, Monty visited us for dinner, and I told him it is the two-year anniversary since I left MySQL.

He asked us if we're happy with the choice or have regrets – we have none and are looking forward to the next two years. Getting your own company up and running is a lot of hard work, but it is a lot of fun, too.



Mark Sexton, Director of Contracts and Billing

United States

At the start, it was a lot of fun – constant motion with a small, focused team. I enjoyed setting up some of the manual systems we needed to stay organized. Happier still that they are now obsolete or shortly will be.

#### According to Percona Alumni

2008

**Vladimir Fedorkov,** DBA at ECOMMPAY, Perconian 2008-2010



Working at Percona has been a life-changing experience for me. I had that unique chance to work with the best of the best and learn from you guys about MySQL, performance and getting drunk

the right way at company meetings.

Peter and Vadim, it was really a great idea to build the company, and I hope you guys will bring us all together again when you finally buy out all of today's big fish in the market. I wish Percona all the best and hope you keep leadership in the MySQL market!

# **Baron Schwartz,** Founder of VividCortex, Perconian 2008-2012



As a member of Percona's executive team, I led a team of engineers, as well as teaching, speaking and consulting for selected customers. I held many roles including VP of Consulting

and Support, VP of Sales and VP of Marketing for several years. I helped grow the company from five employees to over 1,500 customers and 70 employees. Please give my congratulations to the whole team.

# Aleksandr Kuzminsky, Staff MySQL SRE at Pinterest, Perconian 2008-2014

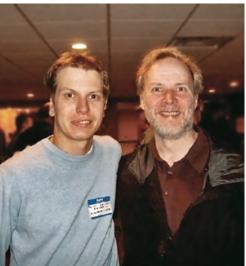


Dear Percona, it was a great honor to be part of your amazing team. It is truly a once-in-a-lifetime opportunity to work with such talented and awesome people. And although our paths have diverged,

Percona will always be like a family for me. I wish you prosperity and tremendous business success.

### **Percona in Pictures**







# **Timeline**

2nd edition of "High June 2008 Performance MySQL" is published

The Apache Cassandra database is released

> July 16 2008

Percona Patchset releases, the first free Percona product

Sun Microsystems (now Oracle) buys MySQL AB for \$1 billion

Tom Basil joins Percona as COO December 4 2008

The open-core model is coined by Andrew Lampitt December 16 2008

Percona releases XtraDB Storage Engine

# HISTORICAL OPEN SOURCE FACTS

The first appearance of open source wasn't related to software.

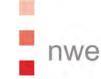
In 1911, Henry Ford launched the Motor Vehicle Manufacturers Association, which in turn launched an open source initiative.



# 2009

# **Thoughts of Satisfied Customers**





**Mykyta Hopkalo**, Chief Technology Officer at SocialTech

Percona has unparalleled expertise in MySQL and MongoDB environments, and we trust Percona consultants to thoroughly review our environments, accurately assess our requirements and provide the knowledge, strategies, and optimizations we need.

We look forward to working in partnership with Percona to ensure our infrastructure will support our long-term growth.

#### Johannes Walch, CEO at Network Engineering GmbH

Our commitment to our customers' success demands that we add the type of performance insurance policy that only Percona can provide. Percona has by far the most experienced and reliable MySQL experts, and we are delighted that we will have them to support us when we need them.

# Percona & The Open Source Community

**Kaj Arnö,** CEO at MariaDB Foundation



Congratulations to Percona and Peter Zaitsev on the first 15 years! A notable anniversary for any company. Percona is a good role model, not just for releasing its tools (e.g., Percona Toolkit, PMM)

under open source licenses, but also for making them database server agnostic. That way, the user can choose what's most suitable for the task at hand. They can even migrate back and forth between MySQL and MariaDB Server at will. I also value Peter's insightful comparisons of databases and database vendors on Percona Live, on MariaDB Server Fest and on third-party conferences such as FOSDEM.

# **Perconlans Say**





Yves Trudeau, Principal Architect

Canada

At the time, in 2009, while I was working for Sun Microsystems, Percona was already considered as a serious competitor. At the MySQL conference, I was room-sharing with Matt (the Yonk), and I was woken up at around 6 a.m. by a loud "Oh my God!!! That's the end of the world." It was Matt reading his emails and stumbling on the announcement that Oracle just bought Sun Microsystems. At 7 a.m., we were out of the room looking for Peter. I became Percona's staff member #13.



Svetlana Prozhogin, Director of Finance

United States

In 2009, Tom Basil recruited me for a full-time position. He called me and said Percona needs a full-time accountant. It was kind of a "now or never" offer. It was good timing for me as my previous employer was in the process of offshoring its business to India. So, I accepted it.

Prior to Percona, I always worked in company offices, so staying at home for work was weird at the beginning, but I got used to this change very quickly. When I joined Percona, I had an interesting feeling of being close to my co-workers despite our remote locations. All other companies I worked for were oriented for profit. Percona was different. "It is a great place to work at," I was told. I still agree.

# **Perconians Say**

2009



Matthew Yonkovit, VP of Services in 2009-2019, Chief Experience Officer since 2019

United States

When I started, we were less than 20 people. Peter, Baron and Vadim did sales directly, as well as consulting. Back when we started, everything was consulting. We were available for our customers 24x7, always on call.

When I started, we were a collection of somewhat independent consultants, and back then, we got paid a percentage of what we billed customers. Because of this structure, we had a system where we really competed over work coming in. Some of us in consulting would write scripts to alert us immediately of any new work coming in so we could get it assigned to us. It was kind of the Wild West in the early days.

This is where we start, and it's from where we really grew up. Over the years, I saw Percona adding Sales, adding Marketing, adding HR, adding Support, adding Managed Services, etc.



**Andrey Maksimov,** Software Engineer

Ukraine

I was looking for remote job opportunities when I heard of a PHP Developer position from Eugeniy Stepchenko. I had a few contracts with Eugeniy before and got some positive information about Percona and its MySQL server version from the Novosibirsk IT community.

That helped me arrive at a decision. I stared to work for Percona as a developer and implemented coding standards, code repository usage rules, do and don'ts for deployment process and worked on some other conventions. It took us some time to find and eliminate security vulnerabilities and to make the system faster and more reliable.

#### According to Percona Alumni

2009

**Fernando Ipar,** Data Team Lead at Perceptyx, Perconian 2009-2016



I saw Percona growing from fewer than 40 people to around 150, and from what I know, each Perconian still has a direct line to the CEO if there's a need to discuss something really important. I also

remember many options for careers – I changed positions three or four times at Percona. I am grateful to the company and Peter and Vadim for having started it, for everything I learned there and the great people I met. I am also grateful for their ongoing commitment to open source: I'm a happy user of Percona Server and Percona Toolkit in my current role.

Morgan Tocker, Community Development Manager at PlanetScale, Perconian 2009-2011



Peter is the most product-focused CEO I know. I learned a lot from working with him, including how important it is to keep kicking the tires and try out new features

yourself. MySQL is not always the easiest product to use, but is hopefully now at least easier to operate. There are a few hidden features in MySQL 8.0 that drew from my Percona experience (invisible indexes, set persist). I will let you find the others:-)

#### **Percona in Pictures**

















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# **Timeline**

Percona Performance April 22-23 Conference 2009 is held in Santa Clara

Matt Yonkovit

joins Percona

MongoDB is shifted to an open-source development model

The initial releases of MariaDB and Redis are out

and launched



Yves Trudeau and Fernando Ipar join Percona

> December 9 2009

Percona XtraBackup 1.0 is released

2010

# **Thoughts of Satisfied Customers**





Our expert support team has years of experience with MySQL, MariaDB and other open source solutions. However, when it comes to the most complex issues that arise at large-scale deployments, we believe we will gain a true competitive advantage through faster issue resolution by providing our customers with immediate access to the experts at Percona.



Stephan Marx, Chief Information Officer at FitX

Because of our need for support on older MySQL database versions while upgrading to newer releases, turning to the MySQL experts at Percona was an obvious choice. They adapt their service offerings exactly to a customer's needs, combining old-school support services with new and innovative approaches.

# Percona & The Open Source Community

Giuseppe Maxia, Software Explorer at VMware



Percona's approach to the open source database community has always been utilitarian and customer oriented. In doing so, Percona has provided the community with the sort of

innovation that directly contributes to the user's well-being. Especially when it comes to MySQL technology, Percona contributions have always been inspired to improve performance and reliability for its customers, with the result of promoting quality over quantity.

Percona conferences have rightfully become the point of reference for the open source database community, and they don't seem to antagonize, but rather complement, similar events from bigger companies. This is good for the community and inspires frictionless improvement of the whole environment.

# **Perconians Say**





Marcos Albe, Principal Support Engineer

Uruguay

Since the time of my start, Percona's headcount has increased three or four times. I used to know everyone's name, duties, names of their family members and even how many kids they had. Nowadays, I find it's almost impossible to keep track of the new people!

Of course, this happened due to the change of our target market. We used to focus on Silicon Valley startups, and now, we're working with top companies and are gaining recognition in the corporate world.

#### **According to Percona Alumni**

#### Kortney Runyan, Senior Marketing Events Manager at ScyllaDB, Perconian 2010-2017



Percona was my first "grown up" job outside of college. I happened to meet Tom Basil at a summer camp, and before I knew it, I was offered a job as an Administrative Assistant. I recall Tom offering me the job and myself being honest.

I replied, "I'm not sure what this company does." Tom said, "Take the job." I am so very thankful I listened.

Within three months of accepting the role, I was pulling together the all-company meeting in Mexico. Just a few short months after that,

I was promoted to Events. Percona Live became my biggest undertaking. During the first Percona Live, I was cleaning up trash after the event with Nikki Morton and Morgan Tocker late into night as I didn't know we had to order additional trash cans for the venue. For later Percona Live events, I was in charge of a 50-foot keynote screen, game nights, riverboat tours around Amsterdam and who could forget, the WOZ! I learned so much from my time and experiences at Percona and will forever be grateful. I was blessed to be part of such an amazing company! Once a Perconian, always a Perconian!

#### According to Percona Alumni

2010

#### Nikki Morton, Enterprise Account Executive at ScyllaDB, Perconian 2010-2017



One of my favourite things about working for Percona over the years is the friendships I've made. It is always a great joy to get on the road when I know the people meeting me on the other side are

dear friends whose minds I respect and with whom I get to work on cool projects. Work becomes less a labour and more love. There are so very many memories, it's hard to boil them down to just a few, but here goes.

I'll not soon forget: Being given links to photos of gifts at Christmas by "Santa" in IRC; the pride I felt when PZ spoke at our first own MySQL User Conference; going to the Library off-strip in Las Vegas . . . Vadim's peer pressure; Jim's peer pressure; Ryan . . . OK, OK, everyone pressures me; She-Nod; Lady Bosses; Dorothee trying to teach me to pronounce her name; the great Rock Band Catastrophe of 2015; trying to work from the foyer in Mexico.

#### **Kenny Gryp,** MySQL Principal Product Manager at Oracle, Perconian 2010-2018



Early in my career, I read a lot of the (then-titled) MySQL Performance Blog. (How could you not? Remember the orangy/yellow/brown design?) I attended my first MySQL Conference & Expo/

Percona Conference in Santa Clara back in 2009. In that moment, I thought how awesome it would be to work for Percona.

I didn't think I was good enough to work there, but I took a chance and applied. A couple of months – and many interviews – later, I was hired as a consultant in mid-2010. Those first one-and-a-half years were crazy. Every day, there was a lot to learn, tons of hours of work, often during weekends, dealing with customer emergencies and learning new things.

If you're passionate and hungry to learn and like to go out of your comfort zone, then Percona can be a good place to work.

There are so very many more!

#### Jervin Real, Knight of the Data Realm at Venmo, Perconian 2010-2019



Before joining Percona, I was an avid reader of the MySQL Performance Blog. I read about the SSC position posted by Fernando Ipar on the blog. A few weeks after making sure I was competent for the position, I sent in my resume

and started the interview process. It took three months for the whole process. It was a very exciting time when you get to talk with Fernando, Tom, Baron, Vadim and Peter. I was literally on the edge of my seat every time they paused for a new question on Skype.

#### **Percona in Pictures**









#### **Timeline** April 12 Percona Server 10 with XtraDB storage engine is released 2010 of Elasticsearch October 05 Percona launches 24x7 worldwide 2010 support for MySQL Shay Banon releases the first version Percona publishes October 11 its first white paper 2010 November 8 2010 October 21 Percona begins free 2010 technical webinars Percona publishes with "MyISAM to its first custom InnoDB migration" case study

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# **Thoughts of Satisfied Customers**



a **making science** company **《** 

# **Kevin Daly,** CEO of mCentric

Our experience with Percona has always been phenomenal. The consultants are highly experienced and easy to work with, and they have provided vital advice that has helped us ensure a better experience for our customers.

When it came time to upgrade one of our most critical customer databases, Percona was the only logical choice.



Richard Chart, Chief Architect & Co-Founder at ScienceLogic

Percona has been ScienceLogic's long-term database partner, instilling confidence in our team and our customers that we have the world's foremost experts at hand in support of the rapid expansion of our platform and our business.

# Percona & The Open Source Community

#### Frederic Descamps,

MySQL Community Manager at Oracle



When I joined Percona in 2011, it was the top for the open-source consultant I was. I joined a strong team of European consultants. And to be honest, I was very proud to become the colleague

of very recognized people in the ecosystem like PZ, Vadim, Baron, Yves and many more. Percona extended this consulting team, and I think we really became the top consulting team for MySQL Performance. I learned a lot during that period, made very strong friendships and bonded with an

extraordinary MySQL community. Then, the team started to dissolve as the market has shifted away from consulting business to more services such as remote DBAs and long-term contracts that were less challenging for us.

At the same time, I had the opportunity to join MySQL to continue an extraordinary journey I started in Percona to work with the MySQL community and evangelize this wonderful and powerful database!

# **Perconians Say**





Jaime Sicam, Senior Support Engineer

Philippines

In December 2010, I checked up on Jervin if he knew of any career openings, and he told me there was an opening in the support department of Percona where he used to work as a Support Engineer. I applied for the position and eventually passed the recruitment process after three-and-one-half months. (Fernando Ipar knows the whole story since he was the Director of Support back then!) I only had to honor my teaching commitments, and then, I started working as a Support Engineer by June 2011.



Jana Carmack, Senior Operations Coordinator

United States

Kortney Runyan referred me to Tom Basil. Back then, I was booking flights/hotels, planning the all-company meeting in Las Vegas and helping the billing department send out overdue invoice notices. The challenge when I first started was not to work in my "off hours." It's very easy to open email while watching TV and a couple of hours later, still be working the middle of the night! Another challenge is to convince my friends that I don't just sit at home eating bonbons all day. :)

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#### Jay Janssen, Director of Service Operations

United States

I joined Percona after seven years at Yahoo – five of which was working remotely. The group I had been working in there was winding down, and I was looking for other companies friendly to remote workers. (This was about one year before Yahoo recalled remote workers, so I was fortunate to leave when I did.)

I was heavily involved in the MySQL ecosystem at Yahoo. So, moving to Percona made some good sense. I wouldn't say anyone recommended me, I just found open positions on percona.com and applied. That happened sometime in late August or early September 2011. I had a phone interview or two and then met up with Baron Schwartz at the Surge conference, which I was attending at the end of September. My final interview with PZ was in a hotel room at the conference, and I started just over a month later.

Percona is a place where it can be challenging to keep a lot of plates spinning. We are recognizing gradually that we need to have more scalable and repeatable processes in all our teams and that our customers are not only those outside Percona, but also other teams within Percona. We are maturing, though it may not be obvious all the time.

# Ovais Tariq, Senior Engineering Manager – Core Storage at Uber, Perconian 2011-2014

According to Percona Alumni



When I joined Percona in 2011, it was a dream job for me. Percona had just started to grow bigger at that time. I started off as part of a small team of Support Engineers and then moved on to Consulting.

I still remember the intense times during the early days in Percona when I worked with Peter on support cases and blogs. I did not have a systems background or database background, I only had an application development background at that time. The analogy I would give is that of being thrown in the sea with a beach float. Percona pushed me, and of course, I had great colleagues.

I thank Percona from the bottom of my heart (especially Tom and Peter) for kick-starting my career in databases. I would not have been where I am had it not been for what I learned working with some of the brightest people and for the support provided to me by Percona.

All the best to Percona!

# **Mauricio Stekl,** Webmaster at GridGain Systems, Perconian 2011-2016



Congratulations to Percona and its amazing team on these 15 years of achievements and wonderful contributions to the MySQL (and open source) community. It's been a pleasure being part of this

company. Wish you the best for the next 15 years!

# **Peter Farkas,** Senior Manager, Support at Cloudera, Perconian 2011-2015



I was Percona's first Director of Support, from 2011 to 2015. Back then, we were tasked with building the best MySQL Support team in the world – and I like to think that we succeeded. Later

on, while working at Cloudera Support, a handful of common or former customers mentioned to me how Percona Support is better than all of their Enterprise Support vendors combined.

I am most proud of the fact that we could hire, train and retain the best of the best MySQL Support engineers (or Technical Services Engineers, as you fancy people are calling it nowadays). I have yet to come across a company that supported employee improvement and self-branding as much as Percona did. Even during tougher times, we made every effort to provide as many of the career-defining opportunities to our team members as we possibly could. I believe that this is the approach that enabled Percona to become a successful business and a great place to work at.

I regard PZ and Tom Basil as my mentors whom I learned a lot from, and I am fond of all the wonderful people I worked with over the years. In case anyone is wondering, this includes Marcos Albe, as well.

Happy 15th Anniversary, Percona!

#### According to Percona Alumni

2011

**Terry Erisman,** EVP of Marketing & Alliances at GridGain Systems,
Perconian 2011-2014



One of my most vivid memories was meeting someone from AppDynamics at a party shortly after I joined Percona. When I told him where I worked, he said he

hoped Percona was ready to move from the minor leagues to the major leagues with our moves to take over the MySQL conference and expand our services to include support.

I am proud to say we made that move and more, with Percona quadrupling revenue and nearly tripling headcount while making it onto the Inc. 500/5000 list during my three-plus years with the company.

However, my biggest takeaway was the connections with the great group of people at Percona who made that growth possible. I continue to enjoy my relationships with many of them to this day.

# **Laurynas Biveinis,** Software Engineer at Aerospike, Inc., Perconian 2011-2019



Not much could top the venue of the Percona Development Team meeting in 2011 fall in Prague, in some cellar of a hotel at a centralcity square. It was not without its drawbacks, as ventilation

was nonexistent, so we were forced outside periodically due to lack of air.

#### Miguel Angel Nieto, Senior Technical Services Engineer at MongoDB, Perconian 2011-2017



Nine years ago, I had a blog about MySQL in Spanish, which I used as a kind of wiki. It was one of the few blogs in Spanish dedicated specially to MySQL. Ewen Fortune

found it on the MYSQL Planet and contacted me on LinkedIn. Since I started learning MySQL by myself, I wanted to join Percona. So, when I received Ewen's message, I thought it was a kind of a joke, but it wasn't! I had four job interviews and was hired after a month or two. It didn't take me much time. I still remember the EC2 test. I've never been so nervous in my life! My first blog, miguelangelnieto. net, still exists, but it is unmaintained.

# **Raghavendra Prabhu,** Technical Lead at Yelp, Perconian 2011-2015



Working for Percona proved to be a point of inflection for me in my life. It has helped me grow immensely in both professional and personal spheres. I started in Percona as the Product Lead, which speaks

volumes of the growth opportunities available to an individual in Percona. The congenial atmosphere for interaction and discussion prevalent top down in Percona proved to be a great motivational factor for me and a great learning experience. If there is one thing I need to pick that makes Percona awesome, I would say it's the culture. I wish Percona the best 15th-year anniversary.

#### Percona in Pictures











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# **Timeline**

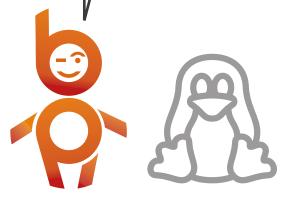
(Unstructured Query on UnQL start working

Language), a specification for a query language for NoSQL databases developers DB

**February 16** First Percona Live conference held in San Francisco 2011 March 08 Percona reaches 1,000-customers milestone 2011 April 11 Percona XtraBackup is O'Reilly MySQL 2011 Application of the Year 2011 August 08 Percona Toolkit 1.0.1 is released 2011 October 03 Percona Server 5.5.15 + Galera 21.1-beta2 is released 2011 November 29 Percona Replication Manager is released 2011 December 05 PAM authentication plugin for MySQL is released 2011 December 23 Online MySQL 2011 Configuration Wizard is released

# **HISTORICAL** OPEN SOURCE **FACTS**

The Bossie Awards recognized the Linux open source operating systems as the most important software of all time.



# **Thoughts of Satisfied Customers**



# **Dr. Mansoor Al Awar,**Chancellor Hamdan Bin Mohammed Smart University

Percona has been a valuable partner to our e-learning development team over the last seven years. With Percona, we are confident that we have the world's best database experts at hand to support our e-learning platform growth plans. This will enable us to execute our vision of providing free education to the whole Arab world.



#### Allan Patterson, Global Head of Support at Tango Telecom

Percona XtraDB Cluster is an essential database solution for our business. We utilize Percona support for queries and problems related to the database on-site. Percona makes working together easy. We continue to be impressed by their extensive experience and database knowledge.

# Percona & The Open Source Community

Daniël van Eeden, DBA at Booking.com



I've worked with and contributed to Percona software for over 10 years. I think this started out with maatkit (now Percona Toolkit) to get query digests. With things like XtraBackup it is hard to imagine

a MySQL ecosystem without Percona. Some of the Percona projects are alternatives to closed source solutions, this makes it possible for me to

troubleshoot and fix issues and contribute the fixes back upstream. Besides the software projects Percona has always been very involved in the community with things like Percona Live and has been working with other Vendors in a professional and cooperative way. I fully expect Percona to continue to show over the next few years that it is possible to have a successful company build on open source.

# **Perconians Say**





Ryan Walsh, Corporate Account Manager

Canada

I have thoroughly enjoyed working with such a great team over the past years and am excited about what the future has in store. Whether it has been interacting with the team at our conference, visiting customers or closing a big sale – my experiences at Percona have been fantastic!



Laura Byrnes, Contracts and Billing Manager

United States

I've worked in many industries, but tech is my favorite. I love companies that are in the startup phase, and Percona was such when I joined. We've grown so much since I began, and it's been fun watching our successes and even our failures. Everything is a learning experience.



Sinead Lawless, Director of EMEA Sales

Ireland

I started as the first EMEA-based rep in Percona in 2012. Bill Schuler, with whom I had worked previously, recruited me from the Oracle MySQL team. I was already used to working from home with U.S.-based management and had been part of the original MySQL sales team. My first day started at Percona Live in the U.K., where I met the team and learned a lot.

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Hrvoje Matijakovic, Documentation Engineer

Croatia

I worked for a hosting company as a sysadmin and MySQL DBA. There, we were using mostly Percona products, so I was reading MPB quite often. After a while, I saw an opening for a doc engineer and applied.

Like many of us here, I had several rounds of interviews (Stewart Smith, Baron Schwartz, Alexey Kopytov, Vadim and PZ). I think I applied in mid-October, and the process was finished in mid-December. We had an all-company meeting in Las Vegas in February 2012, so for me, it meant additional rush (I needed a visa). That was my first trip to the USA, and it was fun (except for the jet lag, of course).



George Lorch, Software Engineer

United States

My first introduction to Percona was in early 2012, before I was hired, when Vadim invited me to participate in the Percona team building day in the desert north of Las Vegas. I had no idea what they had planned, but it was a full day of ATV riding, paintball wars, highwire/zipline and rappelling. At that time, I think the average age of the Percona employees was about 25, and I was quite a bit older than 25 and not in the most ideal physical shape (well, round is a shape, right?). Anyway, by the time the day was over, I was caked in dirt, dust and sweat, and every single muscle was throbbing. I return to the hotel to find my wife just finishing a full day of spa activities.

Percona holds a very special place for me. I can't say that I have ever worked for a company where we truly feel like a family, where everyone honestly cares for their co-workers and watches out for one another. I am eternally grateful to Peter Z., Vadim, Tom B. and all the Percona management for giving me the opportunity to be part of this unique experience and creating a mood where people want to excel, not just for their own benefit, but for the benefit of others and ultimate success of the business.



Matthew Boehm, Senior Instructor

United States

Prior to joining Percona, I worked for a variety of startups, hosting companies and large enterprises doing, what we would call today, "dev/ops." In early 2012, I was working for PayPal as a MySQL DBA. They were the first company to send me to the coveted O'Reilly MySQL Conference. At that time, Percona only had a small booth at the expo. I met Niki there while doing my "passport rounds" in the expo hall. She said that if I ever wanted to do MySQL stuff and travel around, give her a call.

PayPal had a massive layoff in October 2012. I was among those affected. Worried about my career, I struggled to remember that company I met at the conference that began with a "P." After much Googling, I eventually found the company I was looking for and soon had an interview with PZ. A couple weeks later, I was on a plane to Michigan to meet Matt Y and Yves, my new coworkers.:)

I started off as a consultant and slowly worked my way up the chain to Senior Consultant, then Architect, then Senior Architect. At some point, my then-boss, Jay, told me to go attend some training being delivered by our trainer, Bill K. I went and sat and listened and learned a thing or two. About a month later, I'm on a plane to New York to deliver my first public training as Percona's new trainer.:)

It was awesome. I found something I enjoyed, that nobody else here seemed to want to do. Thus, I gained the dual role of Senior Instructor. I've enjoyed this multi-hat situation as it keeps the tech fresh in my mind. I'm certainly looking forward to the years ahead!

#### According to Percona Alumni

2012

#### Sergei Glushchenko, Perconian 2012-2019



Prior to Percona, I never worked remotely. So, I thought it would be fun. Working for the company looked like a nice experience, as Percona is international. I also started to travel abroad when

I joined Percona. Prior to that, I traveled only to different destinations in Russia. You need more free time for traveling – it is very inconvenient to travel when you have to sit in an office from 9 a.m. till 6 p.m.

#### Roman Vynar, Senior Site Reliability Engineer at Quig, Perconian 2012-2016



I want to thank all the wonderful staff members at Percona that I have had a chance to work with. Percona is an awesome place to work, and it has a unique culture, diversity and expertise. For almost

four-and-a-half years, I have learned a lot, and I'm thankful for all the challenges and opportunities I was given. I appreciate for the first time traveling to the U.S. I have traveled many times later to the U.S., other countries like Argentina, attended a lot of conferences, becoming a speaker for the first time and speaking at a lot of conferences.

During my employment, I think I have contributed to the success of two projects at Percona – Remote DBA and PMM. Both, I had a chance to build from the stage zero.

#### Nilnandan Joshi, Senior Technical Support Engineer at MariaDB, Perconian 2012-2015



It was a pleasure to work with all you guys again. :) Percona was one of the greatest exp. I've ever had with any company. I learnt a lot from everyone with whom I've

worked with during my tenure. I'm really missing the working environment, SSC shifts, conferences and enjoying beers with my friends during PL. I wish you all the best and thanks for contributing in MySQL ecosystem. I hope I'll be working with Percona again.:)

#### Valerii Kravchuk, Principal Support Engineer at MariaDB, Perconian 2012-2016



I was following Percona and its great MySQL Performance Blog from their first days. Percona changed the way consulting was performed in the MySQL

ecosystem dramatically, then contributed a lot to MySQL-related conferences, open source software and tools related to MySQL.

I was very proud to join the Percona Support Team back in 2012, participate in making it exceptionally successful and setting the highest possible standards of customer care and efficient problem-solving. I was lucky to work for more than three years with the best experts in the industry.

#### According to Percona Alumni

# Liz van Dijk, Solution Architect & Field Operations at PlanetScale, Perconian 2012-2019



I first encountered Percona in 2011 and joined up in 2012 as a part of the Consulting Team. When I departed in early 2019 as the VP of Business Services, I'd probably

had as many different titles as number of years. When I first applied, I felt like even just getting the job would be the pinnacle of my career.

Percona helped me develop and excel at skills I didn't even realize I had, and there were always gaps to fill that allowed me to branch out and try new things. I was continuously driven to do better by the amazing people I got to work with, and many of those connections are still a part of my life today. The remote work lifestyle allowed me to transform my daily routine in a way I never imagined possible and is something I no longer consider a perk, but a basic requirement for all my future jobs. After a nice break and a lot of traveling, I joined a small database startup with a huge vision called PlanetScale in late 2019. Where Percona had gaps I could fill, PlanetScale is like a blank slate, and I rely on the skills and knowledge I developed at Percona every single day to help make it successful.

# Muhammad Irfan, Support Engineer at MariaDB, Perconian 2012–2017



I was introduced to Percona through the Percona blog. I followed the Percona blog regularly and learned a lot from it. I had a dream of publishing my own posts to the Percona blog and

working with Percona experts. Ovais, one of my former colleagues and friend, was also at Percona. He provided positive feedback about Percona. I learned a lot at Percona, and I'm thankful to all of my colleagues.

# Roel Van De Paar, Senior QA Architect at MariaDB, Perconian 2012-2019



What do I love the most about Percona? Its people. Great friends, great colleagues. There are fantastic people in Percona. Here's to what I think makes Percona great: you. And you and you and all of you!

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#### **Percona in Pictures**

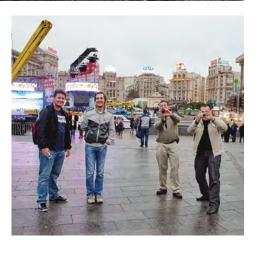


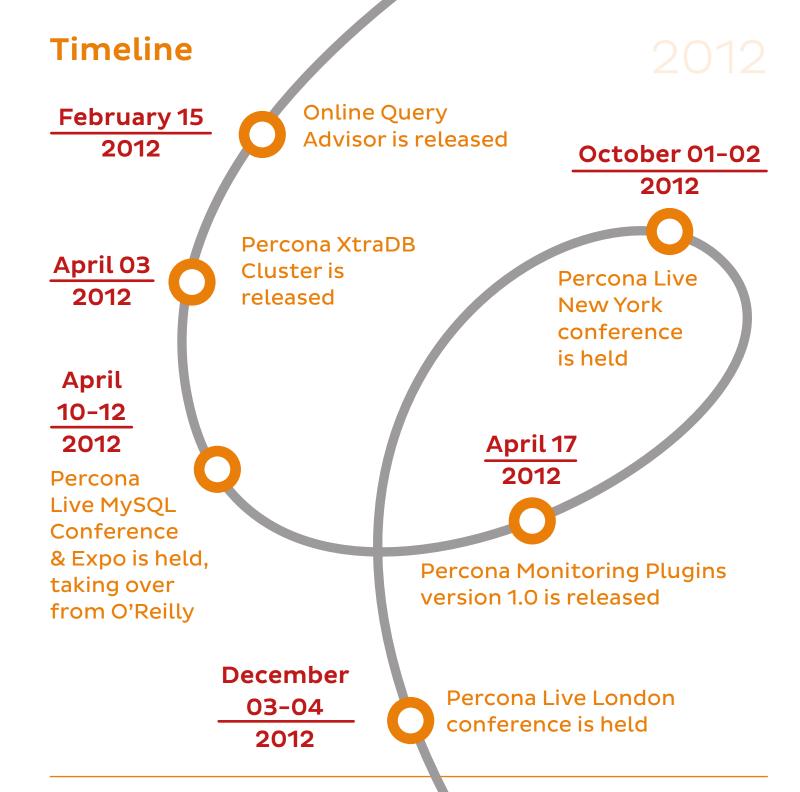












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# Thoughts of Satisfied Customers

**peak** sumtotal

**Krisztian Banhidy,** Senior DevOps Engineer at Peak

Working with Percona has helped Peak to maintain and improve our database pipelines, keeping millions of daily active users enjoying a fast, uninterrupted, gaming experience. Pramod Allamaraju, Manager, Cloud Operations DBA at SumTotal Systems

We are happy to have partnered with Percona. With their support, we have made important improvements to our database operations.

# Percona & The Open Source Community

Jean-François Gagné, System and MySQL Expert at HubSpot



Percona is 15 years old! Where would we be without Peter, Vadim and all Perconians? In my humble opinion, not in the successful situation we are today. I do not think a single person working

with MySQL can say they have not benefited from Percona contributions to the ecosystem. For myself, a big part of my knowledge has been gathered from reading the MySQL Performance Blog, attending Percona Live and talking with people at Percona events. I have used Percona Server, I have been a Percona customer, Percona engineers helped me run MySQL in production, and my daily job has been made easier by the Percona Toolkit. I am also a user of XtraBackup, and I plan to use MyRocks in Percona Server. I am looking forward to many more years of collaboration with Percona. Many thanks Peter, Vadim and all Perconians for making the MySQL ecosystem better.

# **Perconians Say**





Dawn Woolsey, Inside Sales Representative

Canada

2013 was the year when I found my dream job. It is simply awesome to be part of the Percona Sales team. We have a phenomenal group of people who all look out for one another and help out when needed.



#### **David Busby, Information Security Architect**

United Kingdom

January 14, 2013, I started with Percona by heading to London to go through a training session, though it was more a case of working remotely with the RDBA team and getting up to speed. Mostly the diversity, ability to work from home and pursue technologies I'm interested in made for an appealing challenge.



Natalie Kesler, Director of HR

United States

Thank you, Percona, you have pushed me, pulled me, stretched and shaped me into a person who can handle the changes and challenges of business and life on two solid feet. Congratulations on all that you've accomplished in 15 years – and cheers to many, many more.

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Ann Schlemmer, General Manager

United States

On January of 2013, I was visiting my sister, who lives in Michigan. While I was there, I sent Christin Casperson a text message asking her about her Percona impressions since she had recently joined the company as a TAM reporting to Matt Yonkovit. (I worked with Matt while we were both at Sun Microsystems). The next day, I talked with Matt about opportunities. After a handful of interviews, I was offered the position of Consulting Practice Manager. Since then, I have had three different titles/roles. At Percona, you need to stay focused during times of change and growth.



**Dimitri Vanoverbeke,** Senior Solutions Engineer

Belgium

August 08, 2020 was my seventh anniversary at Percona (and Belcona). I'm glad to know that it's already seven years, and I am still enjoying it every day!

# **Andy Moore,** Senior Database Engineer at DigitalOcean, Perconian 2013-2017

According to Percona Alumni



It was April 2015, and the Remote DBA team had travelled to Santa Clara to immerse themselves in the bustling MySQL Community at the world-famous Percona Live Conference.

Matt Yonkovit had invited the team to dine with him at Pedro's Mexican restaurant. Having the entire team on location was unprecedented, but made possible by Percona leadership, and spirits were very high. The mood was light, and margaritas had been delivered to the thirsty group of nine diners. The DBA roster and their supporting cast. It was just as the first sweet mouthful of the vodka-based beverage had been sampled, the most unforgivable event occurred . . . the pager rang out. Before the spine of the food menu was cracked, the team was reminded of their

mortality. An ill-prepared attempt at heroism was underway. Moore and Suryavanshi combined efforts to connect a cellphone terminal emulator to the company VPN and open an SSH connection to Vadim's precious PCT platform.

After more margaritas, Moore and Suryavanshi passed the baton to Bubenick and Mildren to continue to troubleshoot through margaritablurred vision only to be sold down the river by the Yonk as he advertised to the product-owner that the rescue mission was being led by a 4.7-inch smartphone and nine impaired DBAs.

Alas, the co-founder of the company was not as impressed as he should have been and demanded that the team retire to a location where laptops and Wi-Fi could be leveraged to pull the Cloud Tools servers from the flames. For the record, service was promptly restored from the comfort of a hotel room where the featured photo was captured.



#### According to Percona Alumni

2013

Alexander Rubin, Senior Database Engineer at Amazon Web Services, Perconian 2013-2019



More than 10 years ago, April 1, 2006 (not an April 1st joke), I joined the Professional Services team at MySQLAb doing MySQL consulting. PZ actually referred me to this job.

(In PZ's own words: "This might be the only time I got my referral bonus at MySQL Ab.") I was actually considering joining Percona a couple of times when at Oracle and finally joined the team in 2013.

After six years at Percona and more than 12 years of MySQL consulting, I have decided to switch roles and start implementing my own recommendations (sit on the other side of the table): I've joined a medical startup, VirtualHealth, to lead the MySQL/Data team. After one-and-a-half years at VirtualHealth, I've joined AWS to work on MySQL/MariaDB RDS.

& Payments Team Lead at IBM,
Perconian 2013-2016



A few months after I started to work for Peter Zaitsev, we were in the office one Friday before a face-to-face EMT meeting. He wanted to ensure we were kept on

time during the meeting and needed something with sound. Most people might try a phone alarm, but Peter is Peter.

Amazon came and dropped off an air horn. Peter tried it out in the silent office, and we laughed and cried at how loud and silly it would be.

#### **Percona in Pictures**

2013











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### **Timeline**

2013

January 18 2013 Percona Server wins a 2013
DeveloperWeek Best of Tech award,
being named Top Innovator in the
SQL Technologies category.

January 29 2013 First Percona MySQL University is held in Raleigh, N.C.

March 06 2013

Percona Remote DBA service is announced

April 22-25 2013 Percona Live Conference & Expo 2013 is held, marking 10 years of MySQL user conferences

August 22 2013 Percona is named to the 2013 Inc. 5000 list

October 23 2013 Percona is ranked No. 70 on San Francisco Business Times' "Fast 100"

# 2014

# **Thoughts of Satisfied Customers**



Mark Petrie, CEO of Kumulos

As we add more and more features to our omnichannel messaging platform and work with larger brands and enterprise mobile apps with large subscriber bases, it is vital that our platform remains performant so our customers can increase engagement by reaching the right user at the right time. I was familiar with the work of Percona's stellar consultants from a previous

company where I worked, and so, Percona was the first company that came to mind to help us review and tune our MySQL architecture. They offered a solution that would not take a huge bite out of our budget, and I could count on them to deliver expertise and real value that would augment our in-house capabilities.

# Percona & The Open Source Community

Adamo Tonete, Technical Service Engineer at MongoDB



I joined Percona back in 2015, right after the TokuTek acquisition.

That was a new chapter for Percona (supporting MongoDB), and I'm glad to be somehow part of that. That was my first experience

in a customer-facing role, and I'm incredibly grateful for all I learned. As part of the job, I started participating in conferences and embraced open source projects. I have good memories from Percona. I'm so thankful for the unbiased view of databases I acquired here; it will remain forever with me. Congrats, Percona, for delivering a superb service for 15 years!

**Denis Lussier,**Founder & Chief Architect at PGSQL.IO



I've known of Peter for years and have always been impressed by his commitment to open source and (of course) his customers. I've been very impressed with Percona's transition over the last few years to offering robust

support for PostgreSQL. When I first heard about Percona supporting MySQL, I thought it would be a superficial offering. I was wrong. Percona is serious and knowledgeable about all of the DB's they support, and they participate in the community, as well.

# **Perconians Say**

2014



David Ducos, Architect

Argentina

More than six years ago, I decided that a change was needed in my career, and I took a leap of faith. I found myself meeting so many humble and smart people willing to help that made it simple to learn and grow. Nowadays, on every customer, I have to work on different problems that present me with new challenges. This is what I was looking for from the beginning, and for that, I'm really thankful.

#### According to Percona Alumni

**Daniel Guzman Burgos,** MySQL Technical Lead, Perconians 2014-2020



My first approach with Percona was the classic one: through the MySQL Performance Blog (now the Percona Blog). My second interaction with Percona was with a visit from PZ to Buenos

Aires on one of the first "University" events. That day, I won a Percona T-shirt, but it still seemed to be a company too far to reach in my career. My third milestone was when my friend, Max

Bubenick, managed to join Percona. That day I started to believe that it was possible to join.

The fourth moment was when Matt Yonkovit approached me via LinkedIn with information on open positions. The fifth act is me joining Percona as a consultant. I enjoyed working with the smartest, brilliant and funniest people in the industry!

#### According to Percona Alumni

2014

# **Brock Wilson,** Enterprise Architect at MariaDB, Perconian 2014-2017



My Percona story is not a story per se. Long before working at Percona, I used the Percona Server and thought it was a great product. I had co-workers who spoke very highly of Percona. When I decided

to move on from my previous job, I applied at Percona first.

I think it's no exaggeration to say working here is an honor for any MySQL DBA. The dedication to technical excellence is amazing, the business model is shaping up nicely IMO, and we have an amazing international crew. I see no reason we can't have many more years.

Just the other day, I told a professional colleague, "I ask tech questions in Slack and get answers from Vadim and Peter. Can't get better than that."

David Bennett, Engineering Manager, Infrastructure at Doctor On Demand, Perconian 2014-2020



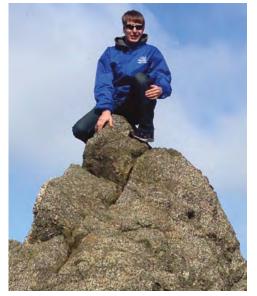
I have only had the opportunity of being with my fellow Perconians for the last two years. It is truly wonderful to have the pleasure of working with such a talented

group of people doing what we love to do. Every day, we collaborate as a team to help our clients perform better, improve efficiency and grow more successful. What a fantastic ride it has been, and it continues to get better every day.

#### **Percona in Pictures**















#### **Timeline**

February 04 2014

Percona ClusterControl is released

Kubernetes is first announced by Google

March 13 2014

Percona announces Open Source Appreciation Day before Percona Live Conference April 02 2014

Percona Cluster Support is announced 2014

October 02

2014

Percona
earns 2nd
year Inc.
5000 Silver
Stevie
Awards

# HISTORICAL OPEN SOURCE FACTS

Back in the '90s, open source was something you'd get on a CD from a magazine or in a paper box that you paid for. You could also order those cherished CDs and get them delivered to your house.



# 2015

# **Thoughts of Satisfied Customers**

**Bruno Reddy,**Founder & CEO of Maths Circle



MATHS CIRCLE

The way our system was performing, we were heading over a precipice. Percona completely turned us around. We are now providing a great customer experience. Our conversion and retention rates are up, and our attrition rates are down. And my staff are happier and proud of the stable system they are delivering.

I have a friend who is running another very successful maths education platform. When he recently complained that he had to come back early from holiday because his user numbers were up and his database was crashing, I told him he had to take advantage of Percona because they're worth their weight in gold.

### Percona & The Open Source Community

**Yoshinori Matsunobu,**Production Engineer at Facebook



As you already know, Percona did a lot to MySQL and database communities since it was founded. From a production database operations perspective, I would call out that the XtraBackup

release was huge to MySQL communities. It gave online database backup and cloning capability since MySQL 5.0. From a community engagement perspective, I appreciate Percona took over MySQL (and open source database) conferences and continued every year in the U.S. and EMEA. I attended and spoke at most of them and had fun communicating with database enthusiasts. It will take a while to get physical events back (I am writing this in October 2020), but I hope they will do that. Thanks!

**Jim Mlodgenski,**Principal Engineer at AWS



I first really got to know Percona at one of the early Percona Live events in New York. At the time, PostgreSQL events were more academic, and I was impressed with how Percona was able to

blend the open source and commercial worlds to build a vibrant user community. It certainly inspired some thinking of how PostgreSQL could expand its community. Percona was a thought leader around open source databases then and continues to be today. I wish them the best of luck over their next 15 years, and I look forward to seeing how they can help steer the future of open source databases. If these last 15 years are any indication of what is to come, it will be truly exceptional.

# **Perconians Say**





Ramona Gerum, Service Delivery Manager

Uruguay

What Percona means to me? It's the opportunity to grow beside amazing people and teammates. Even facing your daily challenges, here you can remember that success is stumbling from failure to failure without losing enthusiasm!



Sveta Smirnova, Principal Technical Services Engineer

Turkey

When I was only considering joining Percona, I had an interview with Peter Zaitsev. We discussed the constantly changing market of open source databases and how Percona may react on it. Tokutek was not acquired, and the general public did not know about Percona's plans to influence the MongoDB market yet.

All these changes have happened and continued happening after I joined. Sometimes, they require changing working habits and tough to adopt, but I am glad we are flexible on this constantly changing market. Way to go, Percona!

# **Perconians Say**

2015



#### Eduardo Casarero, Internal IT Manager

Argentina

Back in 2014, I wanted new challenges. Daniel Guzman referred me to Percona, selling me on the opportunity as a "dream job." I knew of the company because I read the MySQL Performance Blog (now the Database Performance Blog). I went through the whole process, which took several weeks.

At some point, it got stalled, and I thought I hadn't been selected. I started talking with another local company to get a job there. The same day I was going to discuss their offer, I got a call from Teresa confirming my position at Percona. Of course, I accepted immediately. It was one of the best work-related choices I have taken in my career.

I've held two different positions in Percona so far. The first as Devops engineer for the Dev Team for PCT and the second as part of the Internal IT Team. Both roles might seem similar, but working with the IT Team has been an amazing experience because you get in touch with the whole company. You really learn how to help people do their jobs, help customers and create value.

A funny thing happened during the PCT team meeting. I got (as all Percona employees do) a copy of the "High Performance MySQL" book. As Vadim was in the meeting, he signed it. The next day, I brought my old "MySQL Avanzado" from 2008 (the Spanish version), and he signed that, too. He was surprised at my having that old book in that language.

#### According to Percona Alumni

2015

#### Dave Avery, Perconian 2015-2019



I remember my first day working for Percona – all of my onboarding was done over the phone at MY desk. It felt a bit odd being onboarded in my own house! Now, it all feels so normal to work exclusively at home.

My first Percona Live meeting was a revelation. For a smaller company, the event seemed like a big deal. Beyond its size, was the feeling. People were genuinely excited and eager to talk about open source and open source database technology. It was a bit like being at ComicCon (just fewer costumes)!

# **Laurie Coffin,** Chief Marketing Officer at Act!, Perconian 2015–2019



My second week at Percona was the Percona Live Conference in Santa Clara. It was my first time meeting many people, including Peter. Wanting to make a good impression on my teammates and

our customers, I wore a business suit. Peter looked at me and said, "Do you always dress like that?" I wished I'd packed more jeans and T-shirts, which is my usual outfit!

But it was a wonderful introduction to the company as I met the attendees, who, upon learning I worked at Percona, kept telling me what a wonderful company it is and how much they love us!

#### **Valentin Hrib,** Senior MySQL Country Manager at Oracle, Perconian 2015-2020



What Percona and Perconians mean to me . . . "Because You're Gorgeous, I'll Do Anything For You . .." Percona means more to me than I could ever mean to her . . . the company, the people, the culture

unique identity, and by that, I said it all! -)

#### Anastasia "Stacy" Raspopina, Senior Community Manager at Postgres Professional, Perconian

2015-2017



Percona was a life-changing experience that helped me evolve into a different (much stronger!) person. Like every challenging

journey, it brought me to the edge of survival, but this is how people grow their wings. It was an experiment, Percona tested me, and I tested Percona, too. The findings were interesting and thought-provoking, I'm still using them. At Percona, I got to know a bunch of great people, and many of them became my friends for life. If you are there, you're a person of an unusual fate – the world has something special for you.

#### According to Percona Alumni

2015

# **Damien Granier,** Renewal Sales Manager at Dell, Perconian 2015–2018



The best memory for me is when I met all the teams for Sales training in Durham in 2015. It was such a change compared to Oracle, the company I was coming from. I felt straightaway how big the cultural

difference was in the company and how much more genuine the people were in Percona.

# Emily Ikuta, Senior Manager, Performance and Growth Marketing at Act!, Perconian 2015-2019



When I first joined Percona, it was fun getting used to working remote. I was always worried I would feel disconnected from everyone, but being part of the

marketing team, I was welcomed with open arms and feel as if my team was there with me as I worked on projects.

Having moved from California to North Carolina, I was very worried I would not settle in, but thanks to Percona, I have had the opportunity to explore Durham thanks to my co-workers encouraging me to try some of the local beer and food.

#### Krunal Bauskar, Technical Advisor/ Community Manager for MySQL on ARM at Huawei, Perconian

2015-2020



Forme, the Percona experience was different and full of excitement right from my initial interview. Just before my interview, the

interviewer was trying to understand a codesnippet (MySQL) that I contributed as part of my previous employment. During the interview, I was able to help him understand the code. I appreciate this kind of engagement: real discussion rather than the one-way questioning that generally happens during interviews.

For me, the best way to describe Percona is "a startup with 15 years of experience." Percona has an open culture, just like a startup. Everyone is responsible for a lot of things and can contribute on all fronts. All the people are very accessible, including the CEO/CTO.

At the same time, it is a very mature company (operating for 15 years). You don't really worry about when the company is going to settle down or if someone is acquiring it (a fear shared by most startup employees even before joining a company).

#### **According to Percona Alumni**

2015

# Wagner Bianchi, RDBA Team Lead at MariaDB, Perconian 2015-2017



I had the opportunity to work for Percona twice. First, I had a chance to work on the Sales Team, which was a great journey into business, and to get to know how services were structured. I remember

receiving an email from Peter Zaitsev at that time when he messaged myself with the "Let's shake the world on the other side of Ecuador!" After that, and five years later, I joined Percona again, in July of 2015, as a Remote DBA. I'd like to say

that the first six months was the most intensive, emerging, live technical training I have ever had in my professional career.

The Managed Services Team was just awesome, the people were all very supportive, and the collaboration was really at the highest levels. At that point, I was just like "yeah, I'm gonna learn a lot." Besides daily challenges, I had managers connected with our everyday work execution, who pushed to open doors for career progression. All topics together created a great team with excellent synergy. Talking about Percona, I'd say, is also talking about great times in my lifetime.

# Alexey Zhebel, Technical Writer at JetBrains, Perconian 2015-2017



Percona is always focused on the community. Being a Perconian makes you part of the open source world. Even if you don't interact with the community directly, you

feel the presence, hear the voices and embrace the ideas around you all the time. Suddenly, you realize that there is so much more to it than just people sitting in their homes with their laptops. We are one! And together, we make this world better every day.

#### According to Percona Alumni

2015

#### Nacho Iglesias Fernández, Graphic Designer at SecureLink, Perconian 2015-2018



I joined Percona in 2015. I knew Mauricio Stekl. We are fans of the same basketball team, Aguada. I saw at his Facebook a Webmaster Jr. position opening and instantly

posted my resume.

After eight months in the company, we had our first team meeting in the good ol' Durham headquarters. I had the great opportunity to meet everyone at the Marketing team, put a face to each one of the teammates, to those who worked at Durham, same with a lot of other support and managed services folks, who happened to be there for their own team meeting. The ambience was never this great in any other of the companies I've worked for.

After the team meeting, we had a 15-hour layover in Miami. [Mauricio and I] decided to go

for a "walk" around Miami, have lunch and upload a few pictures of Alex Rubin that were needed for the first chapter of an e-book. So, we were walking through Ocean Drive, we asked in a few restaurants if they had Wi-Fi. In the fifth one, with our stomachs making drum solos, the waitress says, "Yes, and electricity for your laptops." So, we sat there - almost starving and trying to avoid walking another 10 blocks - we ordered a "New York table" that comes with a big red sea monster that had to be eaten with tools I would only use to fix a car and two big pairs of margarita buckets. We uploaded the pictures, and everything was fine - until we asked for the check, a little dizzy by that time. We were "betting" on how much the menu would cost. I said US\$80 for the two of us. Mauricio said \$120. Neither of us were right. Mauricio's credit card was rejected. We had to pay \$300 in cash. I couldn't buy my "palms & flowers" shirt, and I hated Mauricio for a few hours. So yes, first ask the price, then eat, then worry about Wi-Fi. Lesson learnt!

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# **Percona in Pictures**



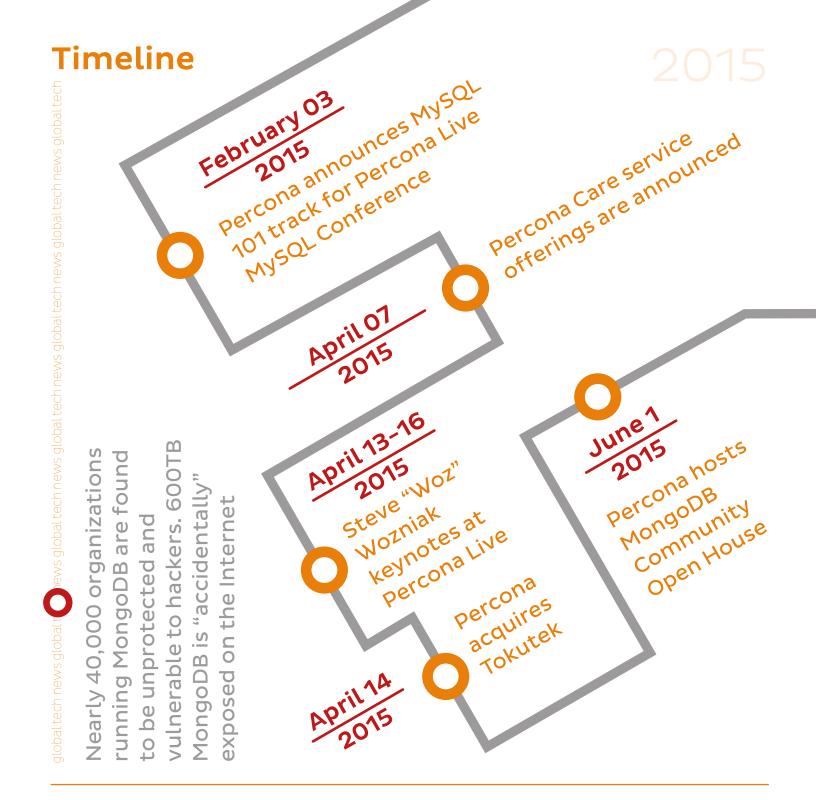












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# **Timeline**

June 18 2015

Percona wins Red Herring's Top 100 North America award

# October 16 2015

Percona named a Challenger in the Gartner Magic Quadrant for ODBMS

# November 19 2015

Percona Remote DBA for MongoDB is launched

### July 21 2015

2015

Enterprise-class support for MongoDB and TokuMX is announced

# **September 21 2015**

Percona Server for MongoDB is released

# October 13 2015

Third time Inc. 5000 list Bronze Stevie Award 2 DBTA Reader's Choice Awards

### November 25

2015

Percona IoT expert
Alexander Rubin fixes
MySQL's bug #2 and
uses the database
to make toast

# 2016

# **Thoughts of Satisfied Customers**



### Vice President at BoxyCharm

I sleep easier knowing that Percona is on call 24/7 so our customers are never impacted by a major database issue. Percona's team of highly experienced professionals consistently delivers beyond our expectations, and we consider them welcome members of our team.

We consider Percona engineers to be our 24/7/365 headcount, and when you think about it that way, they are ideal employees. We can ping them anytime, and they always provide the right fixes. We know the Percona engineers on our team, and they provide regular status updates, so it's really like having an expanded global workforce.

# Percona & The Open Source Community

### Alkin Tezuysal, Senior Technical Manager at PlanetScale



It is hard for me to describe in words how Percona has been a protecting home for me. While reaching a huge milestone in my career, the work we pulled together helped me truly to open

up the world. Percona's support and leadership for the open source community made me part of them. Peter has also been a huge inspiration and leader for me while I gained expertise and growth. During my tenure, I have openly called Percona my soulmate.

Hence, I wish a huge success in the future for all Perconians years to come by.

### Igor Donchovski, Lead MySQL/MongoDB Consultant at Pythian



The Open Source database community would not be same without Percona. Not only do we have another MySQL, MongoDB, PostgreSQL flavor, but there are also tools like xtrabackup, PMM to

help in our day-to-day DBA work. One of the most important things for me is the Percona Live conference, something that helps bring out the OSDB community at one place. Looking forward to your next 15 years!



Carolina Alcorta, IT Service Desk Manager

Uruguay

When Ramona told me Percona had an opening for a new Customer Support Rep, I was thrilled. In the few months she had been working for Percona, she only had good things to say about the company. Joining Percona is to date the best work-related decision I've ever made. I was looking for new challenges, some place where I would never get bored, and I found it.

With amazing guidance from Ann and as a team effort, we built Percona's Customer Success Organization from scratch. Our engineers were already doing an amazing job, we just added a little bit of customer care to the mix, resulting in Percona's services being even better. After a few years, I was offered the opportunity to join our Business Services Organization and help our very own Perconians. We're currently building our IT Service Desk Team to provide first-level internal IT support. Every day is a new challenge, and not a single one has been boring, in fact most of them have been a lot of fun!

My statement for Percona's 10th Anniversary Book was "Percona makes working fun and I love it!" and today I still feel the same.



Marcelo Altmann, Software Engineer

Brazil

I joined Percona in October 2016 as a Senior Support Engineer, and I was really impressed with the talent of my co-workers. Working with such talented and passionate people helped expand my knowledge in a way that I never thought of before, which led me to my current position as a Software Engineer for MySQL Products. Working for a company that was built as a remote company with the greatest minds from all over the world allows you to know and experience a variety of cultures. The people, diversity and flexibility are the things I really enjoy at Percona. Happy anniversary



Leonardo Erpi, Senior Web Developer

Uruguay

When Laurie arrived in Uruguay, we rented a car to pick her up at the airport. It was an old and busted car with some red stains over the right passenger door. Maybe blood from a hit-and-run? We'll never know . . . Anyway, it was a lousy car with a crack on the windshield, no airbag, no radio, but at least, it drove us safe to every place we wanted to visit. We hope/pray next time we visit the team in the USA, they will pick us up in a better car (or maybe not!).

One time walking in the downtown of Colonia city, some folks selling semiprecious gems and incense told us in Spanish:

- Hey, wanna buy incense?
- No, thanks.
- Wanna buy some shiny stones?
- No, thanks.
- Hey, you speak English. We have pot for you!

Note: Pot is legal in Uruguay, but you cannot (or should not) sell it to tourists!

Another day, walking from the restaurant to the co-work space, we got lost. Laurie told us, "Hey guys, I think you don't know where we are."

"Oh, you discovered the plot. We wanted to abduct you and blackmail Percona for ransom money."

Not a good idea, though but hey, we could always blame IT for this!

2016



# **Evgeniy Patlan,** Senior Build/Release Engineer *Ukraine*

Iam from a small city in Ukraine, and there are not too many opportunities to find an interesting job. I followed Percona's blog and tried to apply patches to MySQL and check how it worked. It was interesting for me, and once I found an open position in Percona, I thought that here is my chance to get an interesting and challenging job in this great company. Percona showed me that the job can be really interesting, and every morning, I am happy to start my working day! In Percona, I met interesting people and finally I understand why Percona is great. Because all the people here are really addicted to what they are doing.

### According to Percona Alumni

Colin Charles, Independent Consultant, Perconian 2016-2018



I was talking to Peter for sometime before joining Percona, and for me, the final decision was that Percona is a company that truly believes in open source, and it is a place where I don't have to convince

management that open source is a good thing. Open source is in Percona's DNA, and it comes from the top down. My first impressions of the company and the team, as someone who's sort of been a "lead in a startup" for about seven years (versus becoming an employee of a 10-year-old company) is that everyone is really friendly. Something was tuned correctly from a cultural perspective. There is a huge amount of "getting stuff done." The amount of technical depth that exists here is also amazing.

# **Percona in Pictures**









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# **Timeline**

2016

February 23 Percona Server for MySQL 5.7 is released

April 18-21 Bill Nye the Science Guy keynotes at Percona Live

April 19 Percona Server for MongoDB 3.2 is released

May 26 Percona App for Grafana is released

September 29
2016

Percona XtraDB
Cluster 5.7
is released

September 13 Percona Monitoring and Management is released

# 2017

# **Thoughts of Satisfied Customers**



Jani Lång, Senior Systems Admin at Kiho

Getting Master-Slave replication, backups and a HA solution has been very important for us, both in terms of up-time and workload, and due to reducing administration stress levels. I think everyone in our team sleeps better now we know our database is being constantly monitored by professionals.



Nicklas Ring, Developer/Operations Manager at Verendus System AB

We rely on Percona's expertise to help with upcoming challenges, trusting them to spot issues before they become a problem. This allows us to focus on adding value to our customers by developing the new features and schedule optimizations our system needs.

# Percona & The Open Source Community

**Vicențiu-Marian Ciorbaru,**Senior Software Engineer, Team Lead at MariaDB Foundation



Congratulations Percona for the 15 years anniversary and for being an important part of the MySQL and MariaDB ecosystem. I believe Percona Live is one of the key open-source database

conferences that has helped grow the community year after year, and I have not missed it once in the past six years! Additionally, Percona has been an active contributor to MariaDB. Security findings and benchmarks come to mind; always thorough and high quality! I respect Peter Zaitsev's critical analysis and input on all things databases, always putting the user first. Keep doing it, as ultimately everyone gains from it.

Robert Hodges, CEO at Altinity



I met Peter Zaitsev and Vadim Tkachenko when they pitched performance management services to me right after starting Percona. It's been inspiring to see Percona develop from an idea to

one of the most successful services teams in the open source database community. I particularly appreciate Percona's leadership in the MySQL community, as well Peter and Vadim's many contributions to open source databases. Here's wishing the Percona team another 15 years and many more beyond!





Valentina Lago, Senior Marketing Operations

Uruguay

I didn't know a lot about Percona before joining, so what really convinced me was the hiring process. I remember for my first interview, used to a more corporate world, I was all dressed up and tidy – and we never turned on the cameras! We didn't either in the following interviews, and the focus was always on my skills, no personal question was asked, which is quite common where I come from. So, that did it for me, I had to work here!

Percona has grown a lot in the three years I've been here, I felt we were a messy teenager back then, and now, the early signs of adulthood are starting to show – I just hope we never lose the rebel teen touch, though.

At Percona, I learned many things. I guess the most important one is that there's no need to do what big companies do in order to be successful – you can do your thing and have your own style, and there will always be customers to whom that resonates. Being part of the marketing team, my work focuses on telling the world how Percona can help them and how awesome we are!

What I like the most about Percona are Perconians, and the fact that we can all learn from each other. I like how everything is straightforward, and there's no bullshit, no waste of time. I like that Percona cares about its employees not with words, but with actions and that working doesn't really feel like working, but more like helping a great company succeed. I think the secret lies in the fact that it was created by good people with good intentions, who hired good people, and we just grew from that good place.

# **Perconians Say**

2017



Ananias Tsalouchidis, Senior MySQL DBA

Greece

Joining Percona has been a great challenge for me! The popular mysqlperformance.com blog was a place I had been spending much time during my professional career. As such, always being a fan of MySQL technology, it was my goal to join that great team.

It's been three-and-a-half years since I joined, but I will never forget my first day. I was working the EMEA shift so my working day started with waiting for someone to ask me to join a call, send me an invitation or send details for my onboarding. Hours were passing. It was about 3 p.m. my local time, and nobody had reached me.

I started getting a bit anxious about what was happening. All of a sudden, HR contacted me, and I realized that it was mainly due to the time-zone difference that I had to wait. Since then, it's been an amazing journey working with such a great team and some of the best tech guys in the world!

The company is great. What I like most is its openness. Everyone is highly motivated to contribute to Percona's growth. Personal success is company success, as well and vice versa. Working with such smart people, being able to reach the CEO by just sending a message, and the feeling that whenever there is a need, there will be someone available to listen to you is some of the greatest values for me.

I feel that working for Percona has significantly positively affected my overall professional experience. It's the way we are developing software, helping customers, analyzing a problem and working on the real root cause, and working on building robust solutions.

I work in the Managed Services team, so we are working with customers on a daily basis. Being successful here makes customers happy. Having to deal with so many different customers makes it a unique experience as each problem is different. I feel really lucky at having the opportunity to work with Percona, and I'm happy to be a part of it. Congrats to everyone!







Maria Gallego, Executive Assistant

Uruguay

I wanted to work remotely, and my brother, Agustin Gallego, was so happy working at Percona. I heard lots of great things from him that made me want to apply. I believe my brother and I are the first siblings to ever work at Percona.

My first day was amazing! Everyone was super-nice and welcoming, it was a nice summer day in Uruguay, December 2018. Just perfect. I learned how to work from home basically, how to be even more responsible. I learned that you can learn a full job and duties remotely, sharing screens and that you can feel part of a team without even meeting them in person.

I love that Percona gives the possibility of working remotely and really enjoying life. My personal and professional life completely changed for the better when I started working at Percona. No commuting, feeling a lot less stress and for the first time in my life, enjoying work AND no less than from the comfort of my home with my dogs.



**Bronwyn Campbell,** Global and Digital Events Manager Ireland

I joined Percona in 2017 with my first project to deliver Percona Live Europe, which was taking place in my hometown, Dublin, Ireland! Over the last few years, it has been exciting to see big growth at Percona and even within our team. We're doing some really exciting projects, and I love seeing how we have evolved even in this relatively short time.

While being a remote company, and not in the midst of a global pandemic, I am lucky enough to regularly meet with Perconians as my role involves lots of travel for conferences and planning. Percona has really smart and friendly people with a welcoming environment, and it's a privilege to be part of this wonderful team. Congrats on 15 years, Percona!



Fernando Laudares Camargos, Senior Support Engineer

Brazi

My hiring process was hurried up in the end. Peter Farkas called me and explained there was going to be a team meeting in Montevidéo a couple of weeks later, and he wanted me to join them there. I flew to Uruguay on the Saturday of the week I started at Percona: Feb. 2, 2013. I remember the date because it was my birthday, and I was a bit apprehensive to spend it away from my family. I did not know at the time, but life was gifting me colleagues that became friends, and, over time, some of them turned into real brothers to me. In retrospect, I celebrated that birthday among the family after all.

There is something very special about this company. I believe it results from the people Percona attracts times the culture it fosters.



Vinicius M. Grippa, Senior Support Engineer

Brazil

I always heard about Percona when working for my previous company, and it was my dream to join. After applying twice, I was able to join (July 2017), and I couldn't be happier. I had the unique chance to experience a global and truly distributed team with no less than the brightest people in the database world.

My two unforgettable experiences in Percona were my first time traveling to meet my team (AMER support) in Uruguay (thanks to Carina Punzo [Cari] and Agustin Gallego [Gulito] for the warm welcome). The second one was presenting a talk at Percona Live Frankfurt (2018). And so far during my career inside Percona, I have learned and experienced numerous things in diverse countries across the world (from America, Europe and Asia, so far)! I hope to have many more years to come and challenges ahead!

Way to go Percona!



Bennie Grant, EVP Global Services

United States

My first impression joining Percona was how every single person is happy to be here and invested in seeing our customers succeed. I'm honored to work with some world-renowned experts, and across the board, our teams are full of A-players who manage to blend super-smarts with humility and a great sense of fun. They even give me a pass when they know I don't understand what they're talking about!

I remember going to my first Percona Live! and experiencing customers going out of their way to find me and tell me how great our team is, often naming individual engineers, DBAs or consultants whom they have enjoyed working with and whom they have nothing but respect and admiration for (and whom they want me to pass their thanks on to). It was then that I realized just how world class the Percona team is and that I had made a great decision in getting to be a part of it!

# **Tyler Duzan,** Network Security Product Manager at Mozilla, Perconian 2017-2020



I had heard of Percona previously in my career in the context of MySQL databases and had used Percona Server and PXC before as an ops engineer, but I didn't know a lot about what the company

did beyond the software. While I was working for a healthcare technology startup as their senior operations engineer, I started traveling the world with Remote Year, and one of the folks in my group was Liz van Dijk, then a VP of Business Services at Percona, and we ended up becoming friends and talking a lot. I have had a lifelong interest in open source software from before I started working, my earliest contributions were when I was in high school.

During some time while we were in South America, Liz convinced me to apply for a role at Percona, and it happened to line up with when the Services group at Percona was doing a training week in Montevideo, Uruguay. I went through all of the interviews and managed to complete the process in time that my first week at Percona was traveling from Santiago, Chile, where I was living

at the time to Buenos Aires, Argentina, to meet Kenny Gryp and take the ferry to Montevideo for a week. It was a great introduction to the company, and I immediately felt like these were my sort of people.

During my time at Percona, I was given the opportunity to shift my career path from operations engineering into product management, to break through my anxieties about public speaking and start giving talks at conferences, and to be paid to work on open source software, something I'd been seeking for my entire career. After a little more than three years at Percona, I had an opportunity to join Mozilla as a product manager for user security and privacy features in the Firefox web browser, which happened to be the very first open source project I had contributed to in high school way back in 2003. Percona empowered me with the skills and experience necessary to come into a new role successfully and come full circle in my career working in my passion area.

Thanks Percona!

# Percona in Pictures













April 29 2017 TokuMX software is EoL'd

June 30 2017

Peter Zaitsev to honored as to one of the top-rated CEOs in Raleigh, N.C., by Owler

**Timeline** 

**January 12** 2017 The new Percona online store is announced

June 30 2017

Percona garners a Bronze Stevie Award "Company of the Year – Computer Software - Medium"

2017 Percona announces the first experimental release of MyRocks in Percona Server for MySQL 5.7

September 06

The DBTA magazine includes PMM in its roundup of Trend-Setting Products in Data and Information Management for 2018

December 2017

# HISTORICAL OPEN SOURCE FACTS

Open source was synonymous with beards – the longer the beard, the higher your skills. Today, open source is synonymous with being modern.



# 2018

# **Thoughts of Satisfied Customers**





### **Sumeet Pathak**, Director at Merchant Warrior

Merchant Warrior is very fortunate to have partnered with Percona to support our payments platform. Percona's consulting expertise continues to improve our infrastructure's resiliency and efficiency.

### Fabio Castillo, IT Manager, Cyberfuel

Percona provided stability and reliability to our MySQL database by implementing source/replica replication. Their highly qualified support staff always give us fast and efficient attendance.

# Percona & The Open Source Community

**Alex Cercel,** Site Reliability Engineer at Palantir Technologies



My history with Percona is quite long, and I must say that it has been an amazing journey.

Just like yesterday, I remember reading Peter's early blogs on innodb performance and MySQL

in general. These have both inspired as well as directed me in my database journey. I don't think there is a MySQL DBA out there that didn't learn something new from them.

Then I came across Percona Toolkit which has saved my bacon in so many situations. The products? Amazing. I always preferred the Percona versions of MongoDB or MySQL over the official ones. Last but not least, the Percona conferences were always impressive in terms of content and organisation.

Happy birthday, Percona. Without you, the world of databases would be more gloomy and less open and kind!







Carlos Tutte, Support Engineer

Uruguay

I first heard about Percona from Fernando Ipar (a former Percona consultant) during a local meetup in 2015. Later that year, I attended an event in Argentina and heard PZ and Marcos Albe (although I didn't meet them until 2017, when I applied for a position).

Percona is a top-notch company, and I was lucky to become a part of my current team, which not only has a high degree of knowledge and experience, but also creates an amazing work atmosphere. Once a year, the entire team travels and gets together under the same roof for a week of co-work and shared fun.

Joining Percona helped me reach new levels of expertise in MySQL while having a great time and facing the challenge of getting used to working remotely.



Lalit Choudhary, Support Engineer

India

I came to know about Percona at the beginning of career days due to the Percona Blog and have been following since then. Finally, I joined Percona in 2018 and became a proud Perconian. It's been more than two years now, and it's a fantastic experience for me. Happy to be surrounded by kind and brilliant people. Like the work culture and open communication part most.



**Perconians Say** 

Rose Hatch, A/R Staff Accountant

United States

Knowing a handful of Perconians from a previous employer, I did some research, and I immediately knew I wanted to be a part of the Percona family. While a bit hesitant to work for an all-remote office, I quickly found that I am more involved with my team than if I were in a traditional office. Thank you for letting me be a part of this organization!



**Eva Bonnaudeau,** EMEA Field Marketing Manager

France

Joining Percona in 2018 has been one of my best career choices. It enabled me to launch myself as an entrepreneur and helped me envision my professional career in a totally different way. The discovery of remote working, traveling and great professionals was the icing on the cake! Percona is always looking for better ways to grow its expertise and services. I feel confident to talk and promote such a reliable company.

2018





### Corrado Pandiani, Senior Consultant

Italy

I joined Percona in 2018 after more than 20 years spent in the soccer industry. I've been the main designer and developer of one of the most famous soccer clubs in the world. Me and a few other colleagues introduced open source philosophy into the company and deployed the website and many other services. I was the only DBA. I started to study and use MySQL for my job in early 2000 when there was the legacy version 3.23. I improved my skills according to the needs of the company.

I attended several MySQL conferences and at some point, I got in touch with Percona. I met so many skilled and amazing guys at the conferences, I decided to apply for a job at Percona. Why did I do that? Easy. I wanted to further improve my skills and get in touch with very smart people. What I like most in Percona is the multicultural environment, the challenges I have almost every day, working from home and having more time for my family. I really appreciate that every time I asked for help, some Perconian guys always respond.

### According to Percona Alumni

**Tim Sharp,** Product Manager, Perconian 2018–2021



Percona has taught me how a company can be distributed and still function as a whole, have identity and esprit de corps. Though I've worked remotely, that was with companies that

were essentially a brick-and-mortar company. Percona works hard at maintaining an identity

that people can use to help define their career. I don't feel I am just a remote consultant. I feel I am a Perconian. Percona is the golden trifecta: It has great people, good tech and management with a proper vision.









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# **Timeline**

Side Public project developed by the Server is released under the a license

License (SSPL), MongoDB

Percona expands April 24 service offerings with 2018 PostgreSQL Support Percona partners with April 24 Microsoft and Mesosphere to help enterprises optimize and 2018 maintain DBaaS environments Percona September 06 becomes 2018 a sponsor of the MariaDB **Foundation** November 08 Oracle recognizes 2018 Percona fixes in MySQL 8.0 **December** DBaaS Support is launched 2018

# 2019

# **Thoughts of Satisfied Customers**

Stephen Parker, DBA at British Library

Working with an established support vendor like Percona allows us to be more effective and efficient in all the work we do. My experience with Percona is that they've constantly

acted with clarity, honesty and integrity, values which I'm very happy to see in any working relationship.

Every interaction has been friendly, informative, detailed, and I've always felt that our needs and requirements have been treated as the most important aspect, with Percona detailing how they can best suit our needs, rather than telling us how we must fit in with theirs.



Julio Alvarez. Open Source DBA at Solera

Percona's technical support is very efficient and helpful, ensuring that reported issues are swiftly resolved. Percona has provided us with the best solutions and identified opportunities for improvement in many areas of MySQL, PostgreSQL and MongoDB.

# Percona & The Open Source Community

Shlomi Noach. Database Geek and Software Engineer at PlanetScale



Percona is a major influencer in the MySQL ecosystem. I just can't imagine how our database world would look without involvement: open source software such as

Percona Toolkit, XtraBackup, PMM, through to the famously technically detailed blog posts and the many benchmarks and research into new technologies. After O'Reilly stepped away from

MySQL Conference & Expo, Percona Live filled this gaping hole and helped rebuild our community with excellent sessions and opportunities to meet and enjoy each other's company. Not to mention its support for open source. I've gained many friends from Percona Live conferences and from within Percona itself, and I'm forever grateful. I wish Percona a happy birthday and am eager to see them stick around for the next 15 years and bevond!



Craig Silva, Inside Sales in Sales-AMER

**United States** 

Having experience and success in the open source security space with Black Duck Software and Synopsys, Percona piqued my interest. Initially, I'd spoken with John and Bill about a position as an Inside Sales Rep, but the timing didn't work. Almost six months later, the team began to grow again, and there was an excellent mutual opportunity to join as an Inside Sales Manager. This aligned directly with my career goals, and more importantly – the company culture felt like a perfect fit!

My first day was great! I flew out for training in NC with a group of new folks and felt welcomed from the get-go. My first impressions were with John and Bill. I flew out to Vegas for an in-person interview and couldn't have felt better about the opportunity. My focuses, career goals, selling methods, ethics and goal-driven mentality all aligned with their mission. I was immediately excited about the prospect of working under John and Bill, and my passion for this role and Percona has only grown over time!

In my previous roles, I learned the processes of a sales cycle and how to work cohesively between departments (as this was a major roadblock at Upserve). I also learned that the culture of a company cannot be underestimated . . . I've seen positive environments invoke better numbers and attitude toward a job (and I've also witnessed the opposite effect).

I love the people at this company. I genuinely appreciate the anonymity and trust that is implied to everyone individually. As a remote company, everyone must be self-motivated... and I think PZ and the EMT have done a marvelous job of recruiting the proper personalities. I truly love this job and this company. Every day, I find myself chuckling on the phone with someone. My wife says, "Are you even working? All I hear is you laughing on the phone with people." I assure her that although we aren't stand-up comics, I work with great people who know how to share a laugh!



Rachel Pescador, Content Marketing Manager

Spain

I moved to Madrid from the U.K., where my career had previously been in corporate marketing in London. So, I was really excited about working remotely and moving into a totally new industry.

My first day was a whirlwind as I met so many new people and had so much training to complete. But, everyone was really supportive and friendly, and I soon felt at home. My first impression was "Oh wow, I'm never going to understand all this!" Being thrown in the deep end was great for my learning curve! I still feel really lucky to have gotten my role as I came from an unrelated background, and Percona saw that I could bring something different to the team. I feel privileged to work here and I genuinely love what I do. Every day is different, and I get to work with some of the cleverest, most interesting people that I have ever met.

I work with a really broad range of people at Percona as content creation requires a lot of collaboration. Much of my work is public facing – I create white papers, solution briefs, product information, web pages, blogs, case studies and even edit Percona Live presentations! This means I can have a direct impact on how people outside of Percona view us as a company.

People at Percona are passionate about what they do and strive to do better. The team is always willing to offer support and assistance and to offer a fresh perspective.



### Robert Bernier, Postgres Consultant

United States

Puzzles interest me, and solving diverse challenges in a rapid-fire fashion gives me a lot of satisfaction.

My first day was crazy: My on-boarding was virtually nonexistent, it wasn't completed until seven months later. In the first week, I was asked to pitch a talk for Percona's yearly conference in Europe. I was on-site consulting for the most important multinational technology company in the world, and I was working with the sales team helping frame what would turn out to be one of the largest contracts in Percona's history.

These are my kind of people here in Percona, nice, friendly and extremely agile in thinking and creativity. I'd like to think I help empower my fellow teammates doing their jobs. What did I learn here? It's important to have a balanced work/lifestyle as it's so easy to do too much and risk burnout.

Likes: Workflow flexibility, people are not machines so we have good and bad days. Being able to accommodate the ebb and flow of productivity makes it a more pleasurable work experience.

Dislikes: Too easy to push myself too hard. My family life helps offset that.

Some of the people here I either already knew or worked with people we knew mutually. For instance, I first learned about Percona way back when Peter first started it. I think we may have even met for the first time when he was giving a talk at OSCON back around 2004-2006.



### Stephen Hoffman, VP of Platform Engineering

United States

My path had crossed with Percona several times over five or so years, both as a user of the software, as well as a potential employee, but it seemed the timing was never quite right on one side or the other to actually join this great company. When I decided to make my most recent job change, I figured before I really started looking, I'd circle back with Peter. One thing led to another, and now here I am just over a year with Percona and couldn't be happier.

The full-time remote part of the company was probably the scariest part for me. I had worked from home before, but it was always limited to a day here and there. I was amazed at how well Percona had its act together in terms of letting new remote workers know what they should be outfitting themselves with and embracing the challenges of remote work and how to be successful.

What really helped was that this is such an amazing and diverse group of people all pulling for the same goal and willing to both welcome in a total stranger and put that stranger ahead of themselves to get me up to speed quickly. My team was so welcoming, and never once did I feel like a stranger. They are dedicated to what they do to the point where I'm the one who has to stop them from continuing to perfect. But to be honest, "good enough, isn't good enough" could very well be Percona's motto! I'm so excited that we're getting to build such an integral component of Percona with the Enterprise Platform, and I can't wait to look back a year from now to see how far we've come, not just in terms of the product we've created, but the people we've improved and the users we've impacted!

2019



### Daniil Bazhenov, Community Specialist

Russia

I clearly remember how I learned about Percona and Peter Zaitsev. I found a guy named Peter Zaitsev in Instagram, my photos looked like his. I contacted him via Direct, we liked each other, and now I work at Percona. Of course, I'm kidding! Now here is going to be a true story.

I was organizing events for the developer community in Ulyanovsk, Russia. In 2016, we made a database meetup with Peter. In the informal atmosphere, we talked a lot about development, open source and community. I liked this person very much. During the next few years, we organized a lot of events where Percona speakers took part. It was cool. Famous engineers came to a small town deep in Russia and shared their experience. That's how I learned about the products and services Percona offers, about its great blog and about its contribution to the open source community. When I decided to change my job in 2019, I knew exactly where I'd like to work.

# **Percona in Pictures**









102 The History of Percona

# **Timeline**

seekers' details are of a critical security issue ever biggest leaks in China the Internet because of million Chinese job This is one of the 202 MongoDB 0 More than exposed

**January** 2019

Establishes partnerships with Microsoft and Amazon

May 29 2019

Percona Kubernetes Operator for Percona XtraDB Cluster 1.0.0 is released



Percona Kubernetes Operator for Percona Server for MongoDB 1.0.0 is released



PMM v 2.0 is released



Percona Distribution for PostgreSQL is released



**December** Percona Backup for MongoDB 1.4 is released

# 2020

# **Thoughts of Satisfied Customers**





Katrien Thorré. Director at Recip-e

The needs of our clients are changing, and we have to innovate in order to meet those requirements. Working with Proximus, we implemented a new database deployment across multiple data centres and we chose Percona to support that deployment. The swift and precise support from the Percona team enabled us to optimise our deployment, remove problems, and improve system performance and availability.

Pierre-Yves Herzl. Account Manager at Proximus

Getting the right database infrastructure in place was essential for this project. At Proximus, we work with the best companies in their field, to help support our clients achieve their goals.

Percona's approach and experience was essential to deliver the digital transformation initiative that Recip-e required.

# Percona & The Open Source Community

Antonios Giannopoulos, Senior Database Administrator at Rackspace



"Persona grata" is what best describes Percona as a company! In the databases dictionary, Percona has become a synonym of open source databases. All these years is remarkable how they maintain so

many different databases by unlocking enterprise features, adding performance enchantments, and building an ecosystem using only open source technologies.

But their mission doesn't stop there. Open source needs a strong ccommunity, and Percona is doing the utmost either with conferences or blogs or webinars to build a powerful community.

Happy Birthday, Percona, keep up with the good work and on behalf of the open source community thank you!

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# Percona & The Open Source Community

Álvaro Hernández, Founder & CEO at OnGres



Percona is the 15-year old project of Peter Zaitsev and Vadim Tkachenko. I have met with Peter at many conferences around the world, and have shared many chats about databases, performance,

and open source. Chats that have been spread among tech topics, strategic endeavors, open source communities, and everything in between. source and databases, and has imprinted this vision into Percona. Similarly, Vadim brings key technical knowledge and vision to Percona. I wish for Percona another 15 years, and many more, of continued investment into open source databases, product innovation, and collaboration. Happy anniversary!

Todd Lewis, Creator & Chair at All Things Open and Open Source 101



Peter and Percona have supported the open source community for as long as we've been hosting events and conferences. In the early days they supported us before anyone knew who we were, and it meant

so much. Peter is also one of the world's foremost open source experts, and he's been incredibly gracious to consistently speak and participate I can assess that Peter is a Tech Leader in open from the beginning. We hope Percona stays around another 15 years. They are wonderful to work with and have always been incredibly kind.

# **Perconians Say**



Sri Sakthivel, MySQL DBA

People are saying that the 2020 year is cursed. But, I would say 2020 is the blessed year for me. I joined Percona on June 8, 2020. Bennie introduced me to Percona.

I am a big fan of Percona blogs. Whenever I search the MySQL stuff in Google, I will always include the word "Percona" at the end of the content. Percona blogs helped me a lot to gain knowledge and resolve problems. To be writing a blog for Percona now makes me feel great.

I am very glad to work with Perconians. We are having fun every day every time. Happy 15th anniversary to every Perconian. I am proud to be a part of the wonderful team.



Gözde Yeşil, Junior CRM Administrator

Turkey

I found the job on LinkedIn and started to follow the Instagram accounts of Percona, such as Perconarocks. I read most of the pages that are related to the history of Percona on the website and learnt more about the company culture through Instagram.

My main concern about working remotely was my baby. Currently, I can wake up with my baby and make breakfast and play with him before his noon sleep. After he falls asleep, I start working at 15:00 in my time (Turkey). I take a break only during the dinner and sleep times of my baby. We are losing only at most five hours while he is not sleeping, which will be more than 10 hours including the time to go and back from work. I am really lucky and happy to find Percona. I am trying to do my best to work at Percona for a long time.

2020



**Maria Manousakas,** Technical Alliance Lead and Partner Manager

Greece

Remote work can be challenging for some, but not for Perconians and not at Percona. Percona helps you balance work and family and makes sure that you do not feel isolated. How would I describe Percona? Great Values, Amazing Culture and Super Smart People who are always ready to help. Thank you Percona for challenging me every day and helping me grow not only professionally, but personally, as well. I wish you many successful years to come.



Artem Gavrilov, Backend Software Engineer

Russia

I learned about Percona many years ago at my first job where I was a junior developer. The company was known for its excellent expertise in databases and great open source products. So, when there was a chance to join Percona, I didn't miss it. Now I am working on really cool stuff with great engineers, and I like it!

# **Percona in Pictures**

2020



















# **Timeline**

SSPL

Elastic changes their license to

January
2020
MongoDB
Managed

Managed Services is introduced May 15
2020
Percona
Distribution
for MongoDB
is released

May 19-20
2020
Percona Live pivots
online with 3,000
registrations and
6,500 unique

viewers

July 29 2020

> Peter Zaitsev loses a bet to the EVP of Global Sales over Percona sales success and loses his hair

August 26

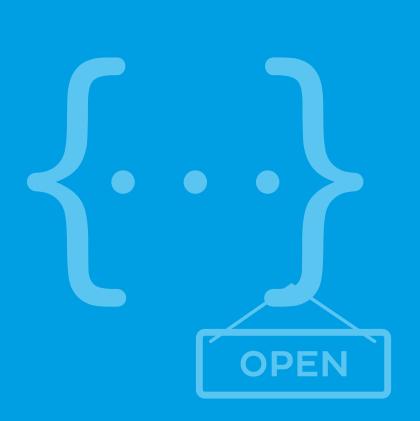
2020
Percona
Backup for
MongoDB
with Point
in Time
Recovery
comes out

December 03

2020
Percona is one of the launch partners

of the AWS Marketplace Professional

# PERCONA OPEN SOURCE PRODUCTS









Percona
Distribution
for MySQL









Percona
Distribution
for MongoDB





PERCONA Server for MongoDB



Percona
Distribution for
PostgreSQL





# Percona Distribution for MySQL

Percona Distribution for MySQL provides better performance and concurrency for even the most demanding workload. It delivers greater value to MySQL Server users with optimized performance, greater performance scalability and availability, enhanced backups and increased visibility.

Percona Server for MySQL, Percona XtraDB Cluster, Percona XtraBackup and Percona Toolkit are the key components of Percona Distribution for MySQL.



4.8/5

\* Based on Capterra, G2, SourceForge reviews

Percona Server for MySQL is a free, fully compatible, enhanced, open source drop-in replacement for MySQL. It provides superior performance, scalability and instrumentation. With more than 5,300,000 downloads, Percona Server's self-tuning algorithms and support for extremely high-performance hardware delivers excellent performance and reliability.

### **User Reviews**

**Douglas D.,** Principal Database Architect Used the software for: 2+ years

Percona Server for MySQL is being used across our whole organization. We are running 50-plus primary instances in our data center with DR replicas running on compute instances inside GCP in two different regions. Percona Server for MySQL solves our need for well-tested and stable MySQL instances with Percona doing additional testing to the upstream releases, which gives that added level of stability that we need for the massive volumes of processing, as well as the required performance in sharded instances.

- 100% compatible with MySQL 8.0 Community Edition
- 100% free and open source
- Includes alternatives to many MySQL Enterprise features
- Focus on performance and operational visibility



\* Based on Capterra, G2, SourceForge reviews

Percona XtraDB Clusteris a high availability, open source, MySQL clustering solution that helps enterprises minimize unexpected downtime and data loss, reduce costs and improve the performance and scalability of your database environments. This enterprise-grade solution includes the high availability and security features your business needs to meet customer expectations and business goals.

Percona XtraDB Cluster is suited to organizations that require consistent availability of MySQL data. It minimizes the impact of unexpected downtime since data remains available even when a node fails.

- Based on Percona Server 8.0
- Easiest way to bring high availability in your MySQL environment
- Designed to work well in the cloud
- Automatic node provisioning for auto-scaling and self-healing

### **User Reviews**

**Donatas A.,** SRE Used the software for: 2+ years

The best part is multi-master replication. We always used master-master replication with ExaZK in front to have a smooth failover. With XtraDB, it's kinda easier because you don't need any external services for that. That's why this product is best suited for medium-sized setups.

### Yoann L., DBA Used the software for: 2+ years

Ease of administration, ease of automation, verbose log information. A massive load of studies and resources are available for nearly every subject. With information schema, innodb metrics and status, you can basically measure performance of every single piece of internal structures and tune accordingly.

# Administrator in Information Technology and Services

Huge optimizations in throughput and multiuser environments accessing the same data. We witnessed massive cost savings when we changed from MySQL GA back in 2015. We further scaled with it to an MVP buyout candidate that got purchased by a Fortune 500. This database when configured correctly will be able to handle extremely intense workloads. The traffic scaled to multiple millions of hits per hour, and this database was handling it on a R4.xlarge x3 at the time.



\* Based on Capterra, G2, SourceForge reviews

Percona XtraBackup is a free, open source, complete online backup solution for all versions of Percona Server for MySQL, MySQL and MariaDB. Percona XtraBackup performs online non-blocking, tightly compressed, highly secure backups of InnoDB, XtraDB and HailDB storage engines on transactional systems, so that applications remain fully available during planned maintenance windows. Percona XtraBackup can perform streaming, compressed and incremental MySQL backups.

- #1 open source binary hot backup solution for MySQL
- Alternative to MySQL Enterprise backup Designed to work well in the cloud
- Parallel backups, incremental backups, streaming, encryption
- Supports MySQL, MariaDB, Percona Server

### **User Reviews**

Francisco Miguel B.,
Principal Data Engineer
Used the software for: 2+ years

MySQL backups have traditionally used solutions like mysqldump. But when your database is bigger or you need a more-advanced solution, Oracle charges for this commercial-grade solution. Percona XtraBackup is a free solution that matches 1:1 all the commercial features for backups that you can find in Oracle's solution. The syntax is also almost identical, so you can move from one to another without effort. But once you have started using Percona XtraBackup, you will not want to go back! Opinions expressed here are my own and not the opinions of my employer.

Harjit L., MySQL DBA Used the software for: 2+ Years

XtraBackup is the industry standard. This does the job. It is 100 hundred percent reliable for online backup and restore of MySQL databases.

### Yoann L., DBA alternant

Backupping is transparent to applications. [It] Provides a fast way to backup compared to logical solutions, especially mysqldump. Benefits are completely clear: ease of management for galera cluster with the possibility to synchronize a node without interrupting applications while reducing the time needed.

# Percona Distribution for Mongo DB

Percona Server for MongoDB and Percona Backup for MongoDB are key components of Percona Distribution for MongoDB.

Percona Distribution for MongoDB gives you a single solution that combines the best and most important enterprise components from the open-source community – designed and tested to work together.



\* Based on Capterra, G2, SourceForge reviews

Percona Server for MongoDB is a free and open source, drop-in replacement for MongoDB Community Edition. It combines all the features and benefits of MongoDB Community Edition with enterprise-class features from Percona. Built on the MongoDB Community Edition, Percona Server for MongoDB provides flexible data structure, native high availability, easy scalability and developer-friendly syntax. It also includes an in-memory engine, hot backups, LDAP authentication, database auditing and log redaction.

### **User Reviews**

**Ritika B.,** Web Developer Used the software for: fewer than 6 months

mongoDB

It has the following pros:

- It provides real-time backups
- The backups are well encrypted
- Provides analysis of database and log history
- Memory engine optimize latency if there is any Altogether, it is an ideal option for database storage and analysis. The features help to read and work with data more effectively.
- 100% compatible with MongoDB 4.4 Community Edition
- 100% open source
- Alternatives for many MongoDB
   Enterprise features
- Works on-premises and in the cloud



\* Based on Capterra, G2, SourceForge reviews

Percona Backup for MongoDB is an alternative for users who want a fully supported community backup tool, but do not want to pay for MongoDB Enterprise and Ops Manager. With an easy command-line interface, you can perform consistent backup/restore of clusters and nonsharded replica sets, and improve cluster backup consistency. This saves you time and effort if you are implementing MongoDB backups for the first time.

### **User Reviews**

**Gayathiri C.,** Devops Engineer Used the software for: 6-12 Months

We like the hot backups which have no downtime and is helpful for point-in-time restore. It is very useful since the operational logs on each shared are saved separately while the backup is still running until completion. Compatible with various cloud vendors.

### Navneet Singh N, DBA

The problem that this software solve[s] for me [is it] saves a lot of time, money and effort. And it is beneficial for developers and students who are working on projects based on the latest cutting-edge technologies.

### **Jason L.,** Entertainer Used the software for: 6-12 Months

I just wanted a way to back up information and forget about it. Now I feel confident that my files are safe. I threw away my external backup drive, which was always a liability. This software put my mind at ease.

# Percona Distribution for PostgreSQL



# PERCONA

Percona Distribution for PostgreSQL



\* Based on Capterra, G2, SourceForge reviews

Percona Distribution for PostgreSQL is a single source that provides an enterprise-grade, open source installation of PostgreSQL Core Distribution, plus critical additional enterprise components.

When you install Percona Distribution for PostgreSQL, you get everything you need to be up and running with PostgreSQL, including PostgreSQL Core Distribution, pgrepack, pgaudit, pgBackRest and Patroni. The components are tested to work together and, along with the PostgreSQL Core Distribution, they are updated as required.

### **User Reviews**

Tatiana C., Supervisor

Being an open source DB it's really cool that Percona offers support for PostgresSQL whose community is very proactive and likely to collaborate with more tools. Patroni support was a very smart move. I tested it with a very small personal project to help collect data from covid-19 in my neighbourhood. I found it very straightforward to use as I'm not really good at managing DBs. I think that anyone with a basic understanding of how to manage a DB will be just fine with Percona's for PostgreSQL environment.

PostgreSQL

Rod B., CEO

I give an excellent note for this product. I found it so easy and usefulness. I plan to install and recommend to every enterprise I do work.

# Percona Monitoring & Management



\* Based on Capterra, G2. SourceForge reviews

Percona Monitoring and Management (PMM) is a free, best-of-breed, open-source database monitoring and management solution. It helps enterprises reduce complexity and simplify management while optimizing performance and improving the security of your business-critical database environments, no matter where they are located – on-premises or in the cloud.

- Comprehensive database-focused monitoring
- 100% open source, roll-your-own solution
- Easy to install and use
- Supports MySQL, MongoDB, PostgreSQL, ProxySQL
- Version 2.0 focuses on security, query analyses and metrics monitoring

### **User Reviews**

Anil Y., Sr Engineering Manager Used the software for: 2+ years

Our experience with PMM has been fantastic... PMM has solved our multiple problems.

- 1. Deep Dive MySQL Observability:
- Details from performance schema
- 2. Details from InnoDB Engine
- 3. System insights. This helps us to understand issues in detail.

Robert H., Dbase Admin III
Used the software for: 2+ years

Performance issues both on premises and in the cloud are easily identified with respect to latency, bottlenecks, memory usage, etc. Again the UI is beautiful and the metrics out of the box are very rich. The customizations that can be done on the dashboard are very versatile per each administrator's use case. We look forward to opening up PMM to monitor other platforms in addition to MySQL.

### Jose Manuel O., Software engineer Used the software for: less than 6 months

One of the best solutions for monitoring and metrics in databases! Percona Monitoring and Management (PMM) is compatible with different types of databases like MySQL, MongoDB, PostgreSQL. In addition, it also has options to monitor our databases in the cloud, as well as optimize the performance of the database, improving the usability of customer applications.

# Percona Kubernetes Operators



\* Based on Capterra, G2, SourceForge reviews

The Percona Kubernetes Operators automate the creation, alteration or deletion of members in your Percona XtraDB Cluster or Percona Server for MongoDB environment. It can be used to instantiate a new Percona XtraDB Cluster or Percona Server for MongoDB replica set, or to scale an existing environment. The Operator contains all necessary Kubernetes settings to provide a proper and consistent Percona XtraDB Cluster or Percona Server for MongoDB instance.

- For Percona XtraDB Cluster or Percona Server for MongoDB
- Consistent deployment configuration
- Build once, use multiple times
- Reliably deploy across environments with confidence and ease

### **User Reviews**

**Giovanbattista A.,** Head of Technology Used the software for: 6-12 Months

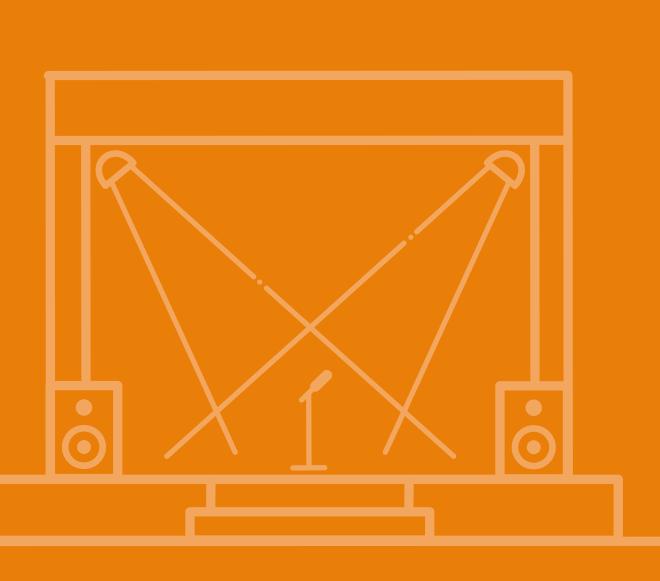
For a long time we struggled finding a viable solution to migrate our existing db workloads inside Kubernetes to leverage its benefits across our entire infrastructure (cloud native and multicloud) . . . Then the future started to be brighter with the introduction of operators and the "official" Oracle's MySQL Operator, then Presslab's one, finally Percona's operator. With the last one we were able, for the first time, to ship production DB workloads. We started with non-critical ones and after not much time we were "all-in" with all DB workloads in Kubernetes. We had a very great time with Percona Kubernetes Operator for Percona XtraDB Cluster.

Shreyas P., Intern Used the software for: less than 6 months

Great tool to simplify complex Kubernetes deployments, Percona XtraBackup enables synchronous multi-primary replication.



# PERCONA EVENTS



# Percona Live North America & Percona Live Europe





Percona Live conferences are community-focused events for database developers, administrators and decision-makers to network with peers and technology professionals.

Percona Live brings together the community to hear the latest news in the Open Source Database Space. Our community is very social and also uses this as an opportunity to catch up with many friends and colleagues.

Percona Live conferences take place once a year in Europe and North America.

### Interesting facts

- The first Percona conference was called the Percona Performance Conference and was held next door to the O'Reilly MySQL Conference & Expo in Santa Clara, CA, on April 20–23, 2009.
- The first Percona Live was held in San Francisco, CA, on February 16, 2011. It was a one-day event.
- In 2011-2012, Percona Live conferences were held triply a year: Percona Live MySQL Conference & Expo in Santa Clara, Percona Live New York and Percona Live London.
- Percona Live MySQL Conference And Expo 2012 took over O'Reilly and had more than 1,000 attendees.

- In 2015, the keynote speakers at Percona Live were Steve "Woz" Wozniak and Bill Nye the Science Guy.
- In 2016, Percona Live Amsterdam was the first sold-out Percona Live.
- Percona Live North America was in Santa Clara, CA, for 10+ years and in 2019, was moved to Austin, TX.
- For Percona Live Europe, Percona held the event in London, Amsterdam, Dublin and Frankfurt. Typically, the event moves the city every two years.
- In 2020 and 2021, Percona Live was held online because of the COVID-19 pandemic.

### Photo Tour Percona LIVE

























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# **Percona University**

Percona University is a technical educational event with a wider program when compared to a traditional meetup.

We design Percona University presentations for all kinds of "students," including professionals with years of database-industry experience. The word "University" means that this event series is about educating attendees on technical topics.

The first Percona MySQL University event was held in Raleigh, NC, on January 29, 2013.

Percona University is held worldwide. During the COVID-19 pandemic, Percona University took a new format and continues as Percona University Online.





### **North America**

Raleigh, NC Portland, OR Washington, D.C. Toronto, *Canada* 

### **South America**

Montevideo, *Uruguay* Buenos Aires, *Argentina* São Paulo, *Brazil* 

### Europe

Minsk, Belarus
Brussels, Belgium
Berlin, Germany
Budapest, Hungary
Kiev, Ukraine
Zagreb, Croatia

Middle East and South Asia

Istanbul, Turkey Noida, India Bengaluru, India

### **Photo Tour Percona UNIVERSITY**













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### Photo Tour Percona UNIVERSITY











# **Percona Tech Days**



Percona Tech Days are free, half-day events dedicated to the most popular open source database technologies: MySQL, MongoDB and PostgreSQL.

Each day, the topics are focused on one database technology with expert presentations and conversations around technical topics, from the latest tips and tricks to everything you need to know to support your databases today.

The first Tech Days events were held online in August 2020.







# **Third-Party Events**

Percona takes part in many third-party events throughout the year such as those organized by AWS, Microsoft, Google, Gartner, The Linux Foundation, and other companies that operate in the open source industry.



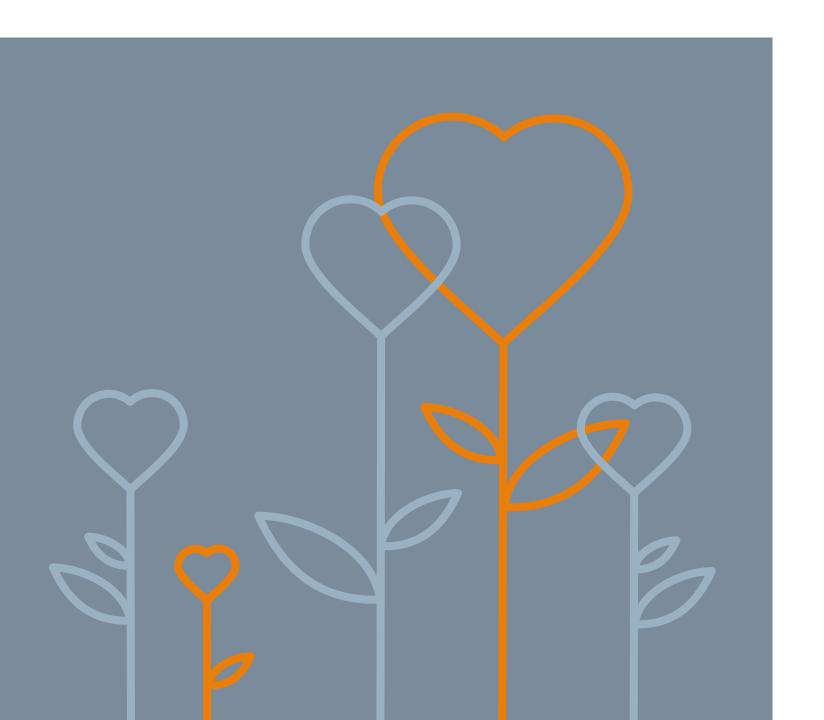






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# THANK YOU!



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