



**PERCONA**  
**LIVE** ONLINE  
**MAY 12 - 13th**  
**2021**



Data Protection for Rapid Recovery at Scale

Steve Fingerhut, President, Chief Business Officer

# Pliops Profile

## Mission

To massively accelerate performance and dramatically lower infrastructure costs for flash-based data-intensive applications including Databases, Analytics, AI/ML, 5G, IoT, and more

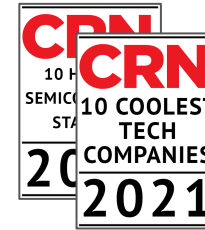
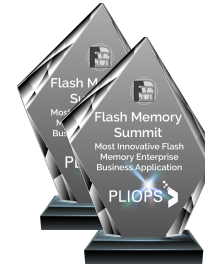
## Team

Experts in database, flash storage, and semiconductors from industry leaders including Samsung, Intel, Kioxia, Amazon, Microsoft, VMware, Dell/EMC, Western Digital, Fusion-io, HPE, Apple, Nvidia, Cisco and Lenovo

## Customers

More than 20 Fortune 500 cloud and enterprise companies

## Strategic Investors



## Industry Recognition

**2021:** CRN Top 10 Cool Tech Companies that Raised Funding in February

**2021:** Enterprise Storage Forum Top Computational Storage Companies

**2020:** Most Innovative Flash Memory Enterprise Business Application Product

**2020:** CRN Top 10 Hottest Semiconductor Startup

**2019:** Most Innovative Flash Memory Startup

# Percona CEO Insights



Pliops' technology enables the ability to turn 'dumb' flash storage into 'smart' flash storage for **accelerating database workloads**.

According to our benchmarks, the Pliops Storage Processor is **unique** in that it is able to increase **performance**, improve **compression** and reduce write amplification.

Pliops innovations are **absolutely fantastic**.

<https://www.youtube.com/watch?v=o6wa7ivSZg4>

# Industry Goals for DB Deployments



Reliability – Data protection and increased database uptime



Performance – Application and database scaling

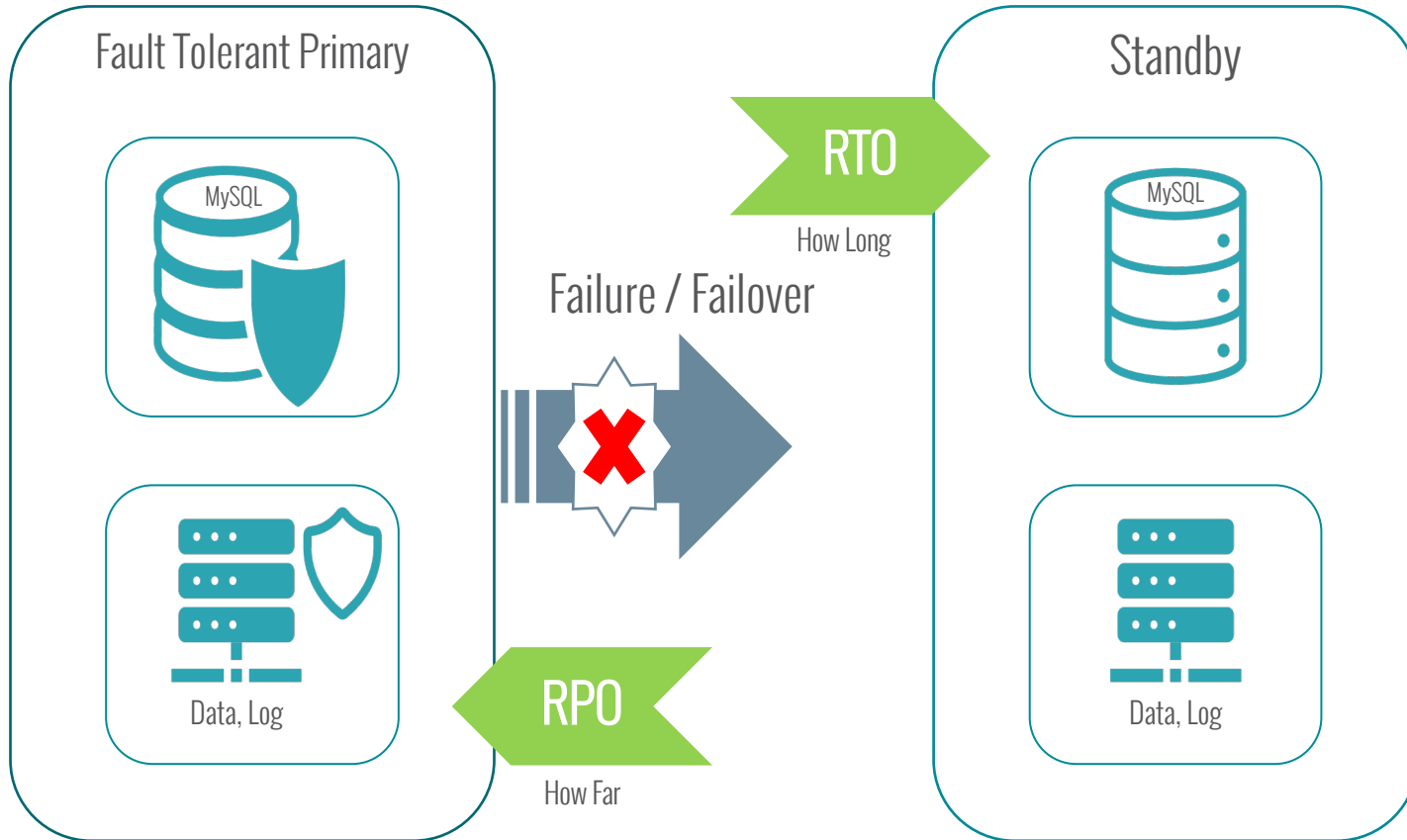


Capacity – Use low-cost TLC or QLC, store more data with no performance cost



Efficiency – Database consolidation, reduce infrastructure footprint

# Building Resilient Architectures



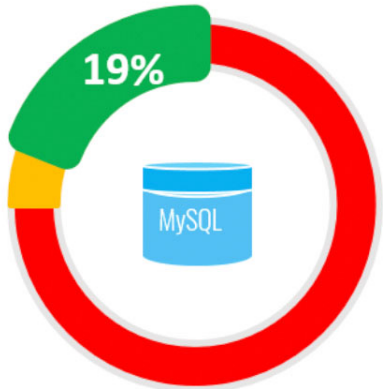
- HA failover events creates SLA compliance, data loss risk challenges
    - Faster recovery time (RTO)
    - Minimum data loss (RPO) objective
  - Design trade offs with traditional storage
    - High performance
    - High resiliency
    - Low cost
- Pick 2 of 3!

Fewer failover events + faster recovery = better SLA and ROI

# Managing Explosive Data Growth



#4 MySQL DBs with RAID 10

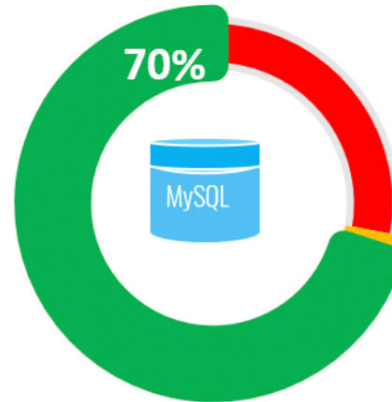


■ DB Used Space ■ DB Growth ■ DB Free Space

Firefighting, Escalations DBA



#4 MySQL DBs with Pliops

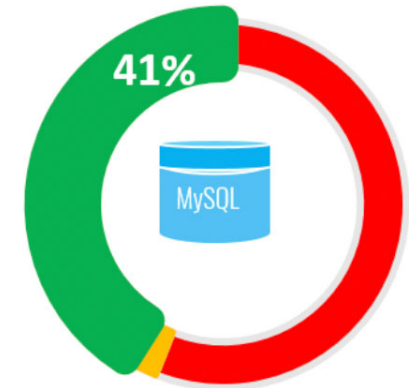


■ DB Used Space ■ DB Growth ■ DB Free Space

Relaxed DBA



#8 MySQL DBs with Pliops



■ DB Used Space ■ DB Growth ■ DB Free Space

Value Added DBA

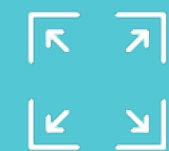
# Pliops Storage Processor



**Reliability** Drive Fail Protection 2x > RAID 0



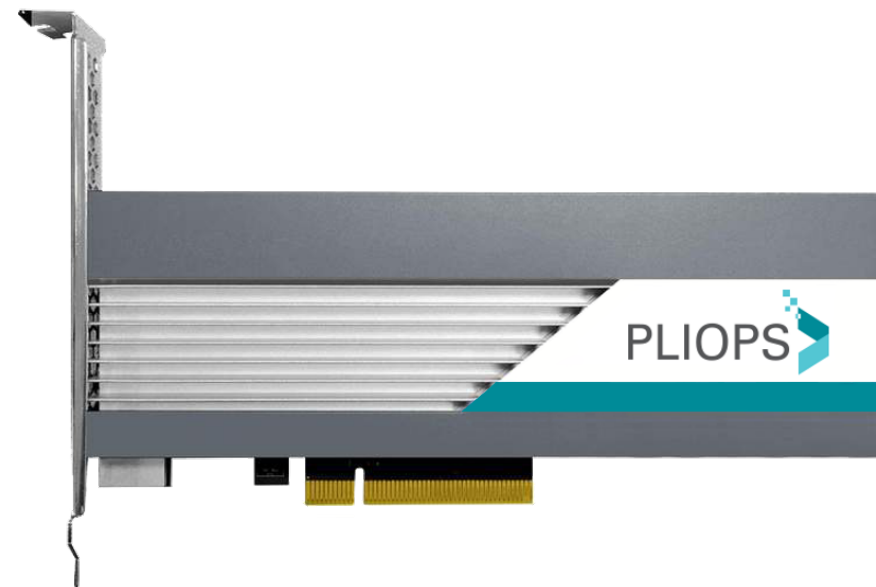
**Performance** 2-15x



**Capacity** Up to 6x



**Efficiency** TLC, QLC for any workload



# Advanced Data Protection Checklist



## Automated Data Protection

*All data and metadata is protected*



## Rapid Recovery

*Very fast rebuild: Only data stored, not entire drive*



## Accelerated

*No Read-Modify-Write*



## Virtual Hot Capacity (VHC)

*Reserve existing space in the event of a drive failure*



## Full uptime w/ multiple single drive failures

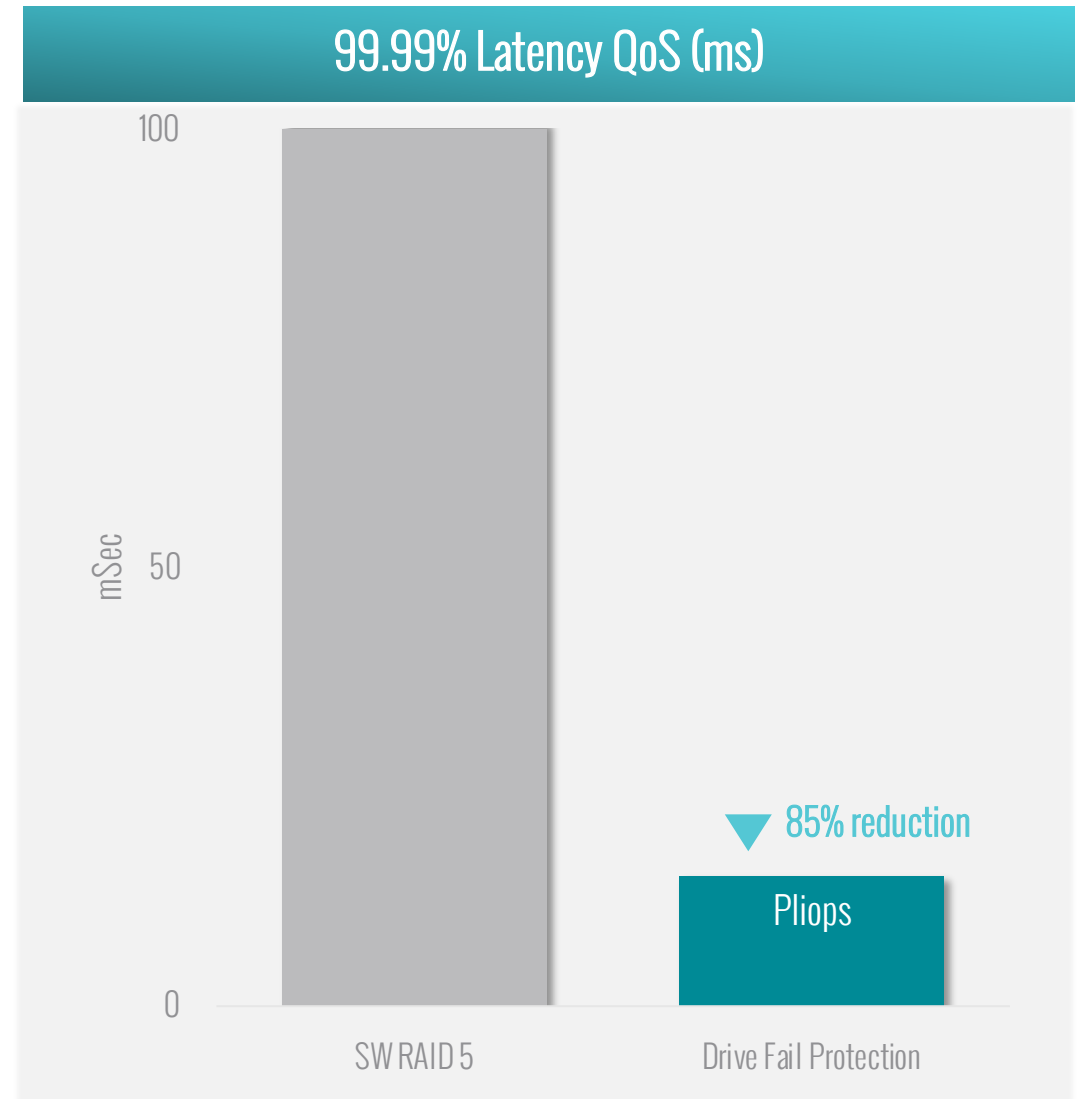
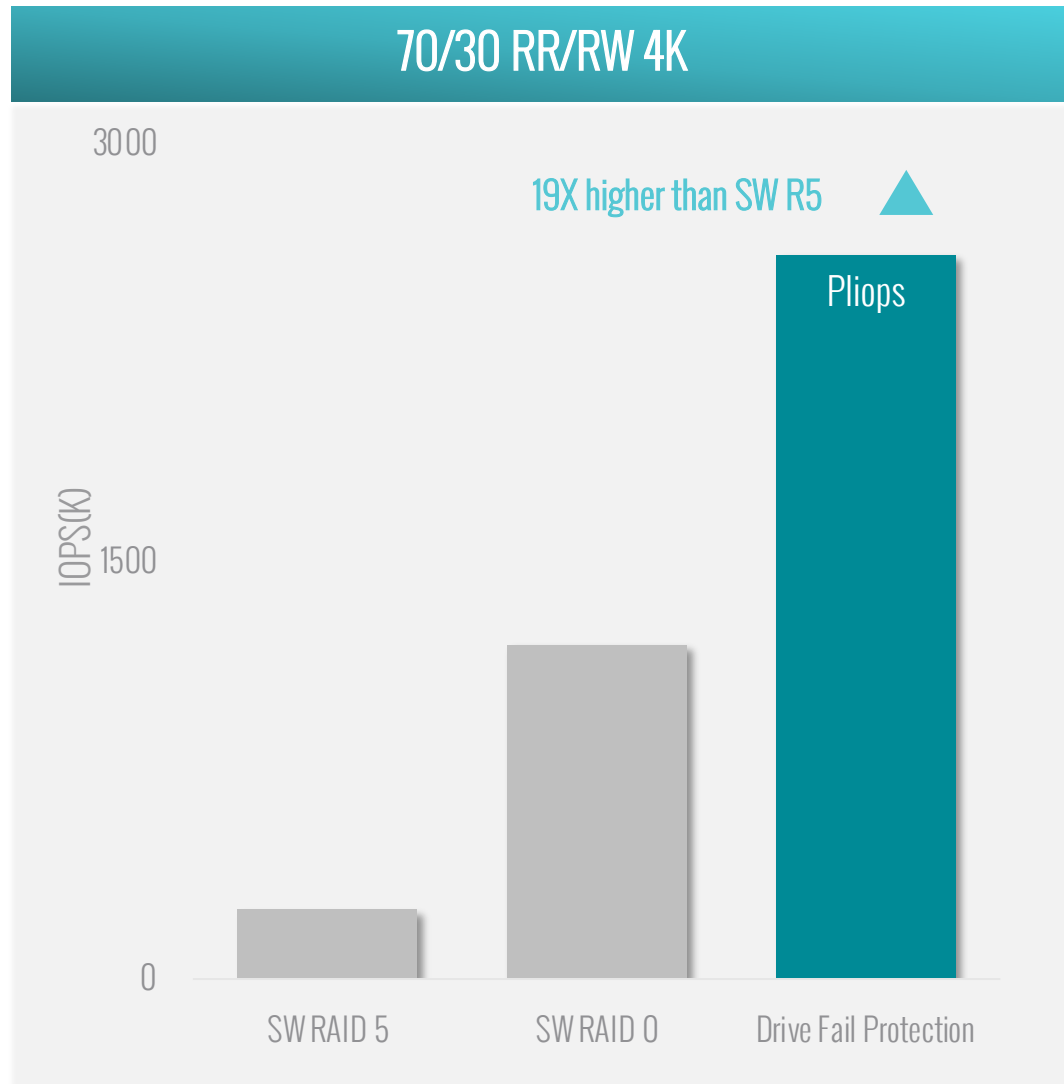
*Full performance with data protection*



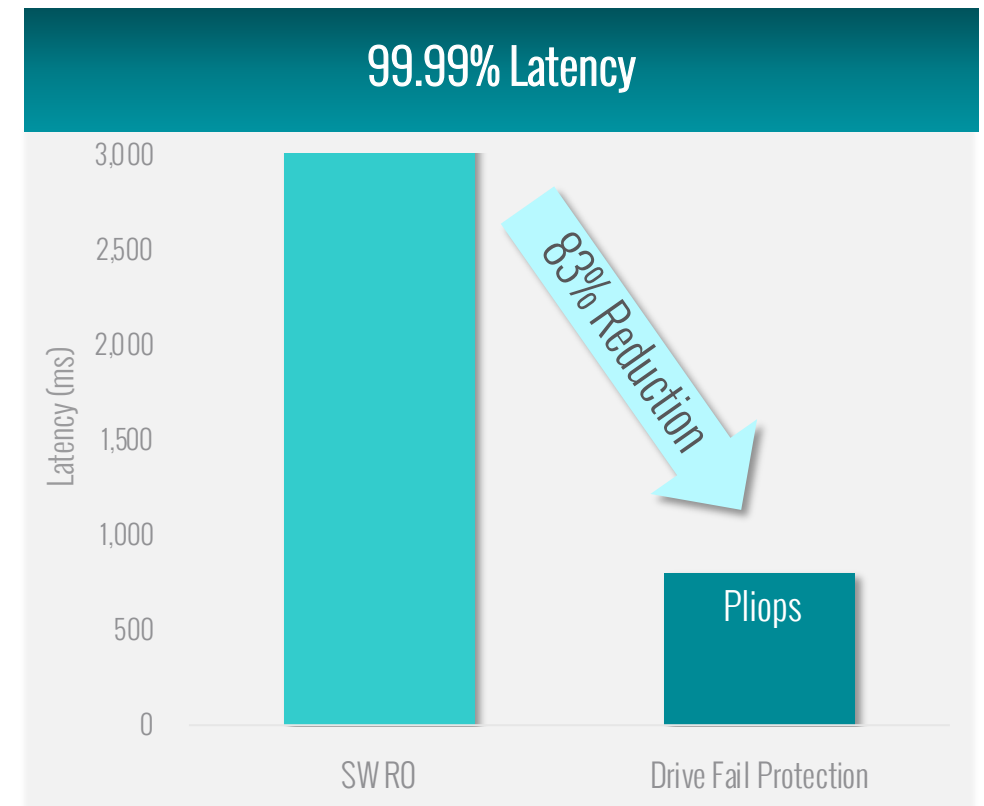
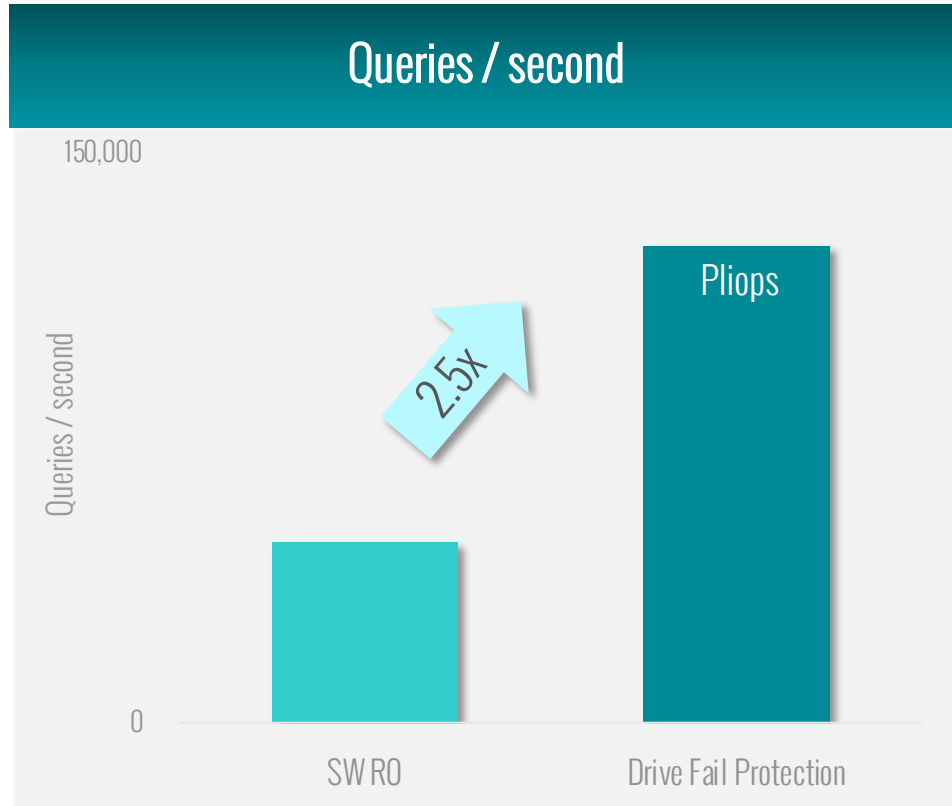
## Expanded User Capacity

*Use full capacity of SSDs, and even more*

# Accelerated Drive Fail Protection



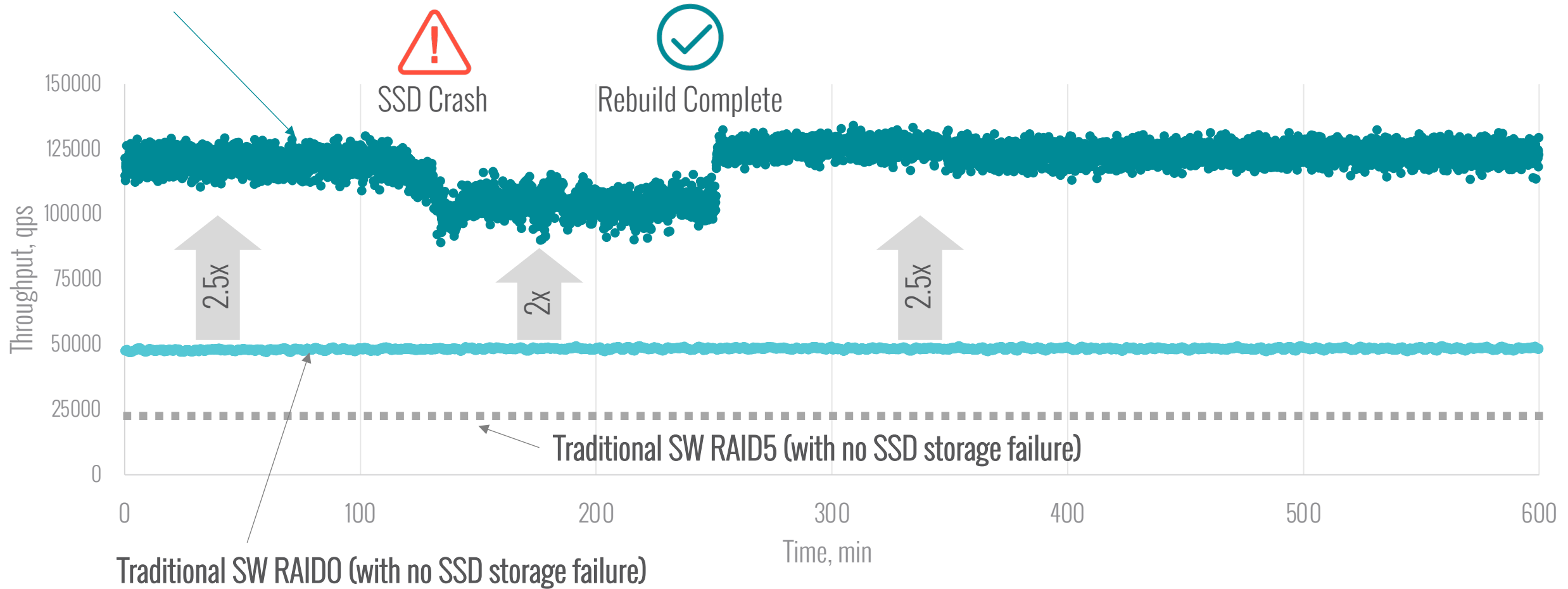
# Accelerated Database Performance



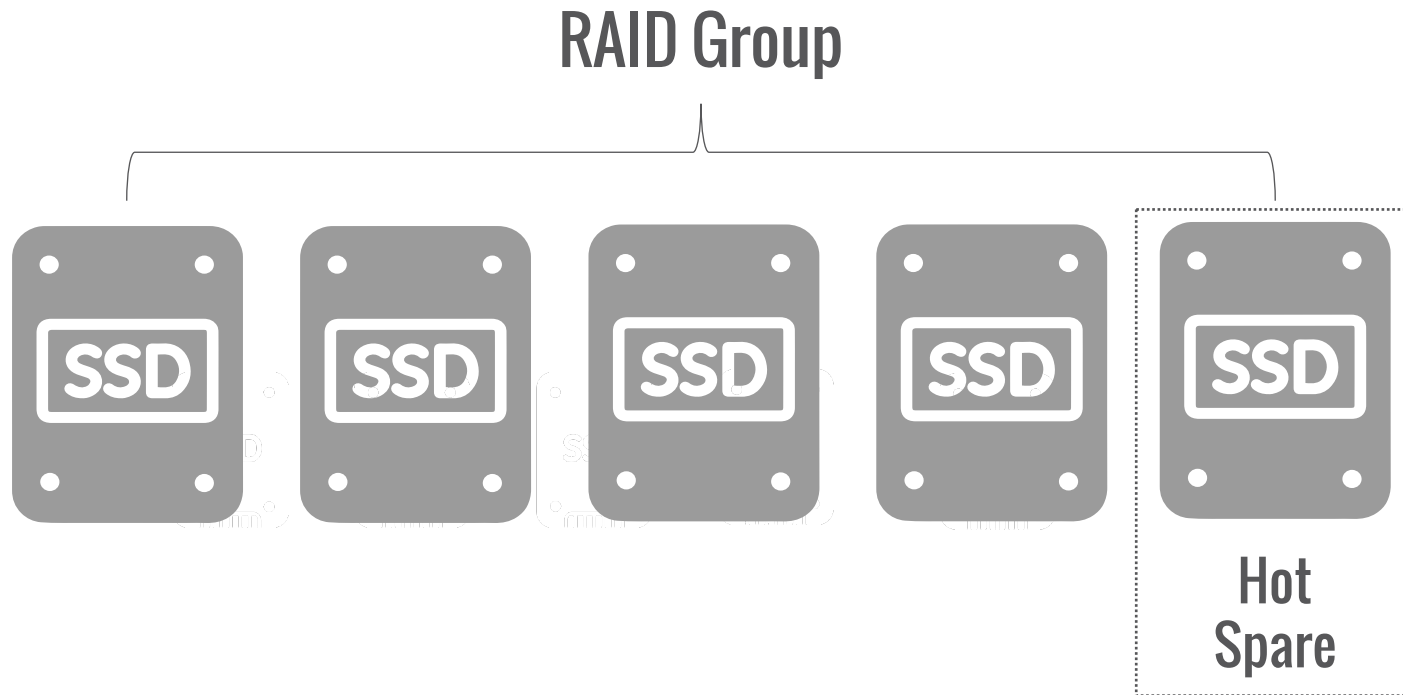
Pliops Delivers Performance Acceleration, 3x increase in data density, with Data Protection

# MySQL: Storage Resiliency

Pliops Drive Fail Protection



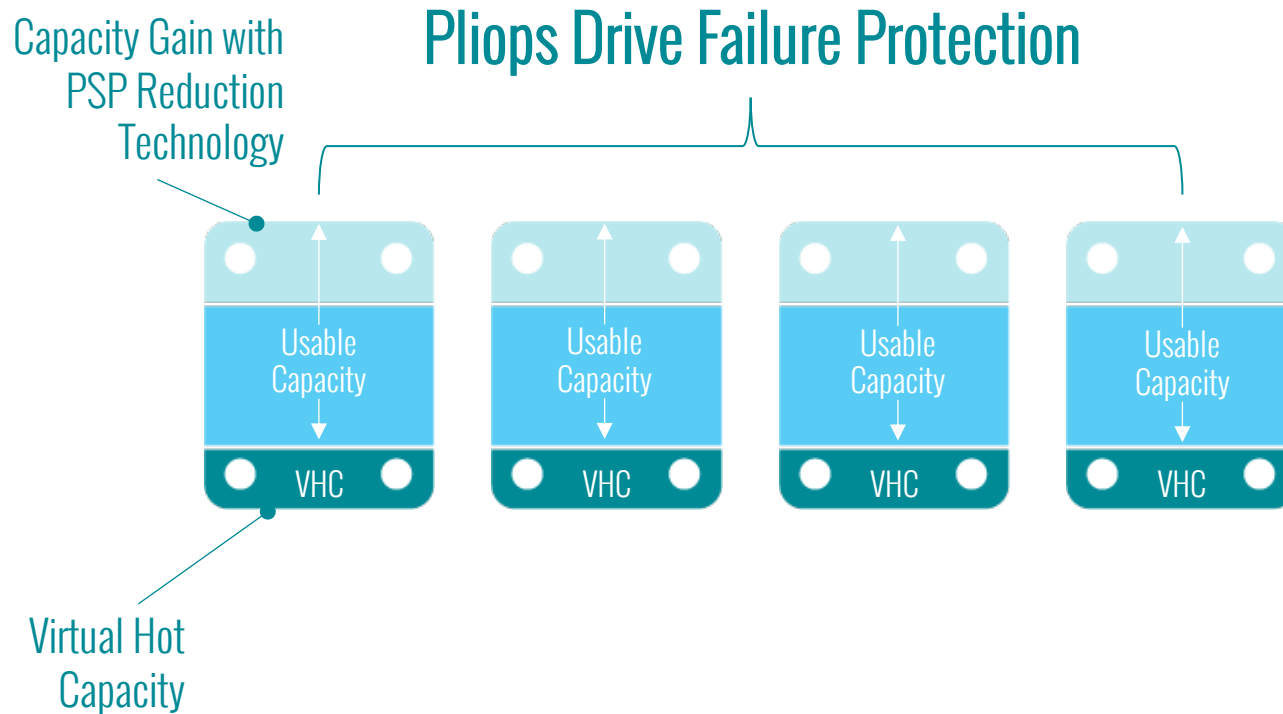
# Traditional RAID 5



- Dedicates a standby drive in the event of a drive failure
- Fully functional drive that is not operational until a failure
- The entire failed drive's allocated capacity is reconstructed on to the Hot Spare
- Significant performance degradation during the rebuild process

Significant portion of costs sit idle

# Pliops Virtual Hot Capacity (VHC)



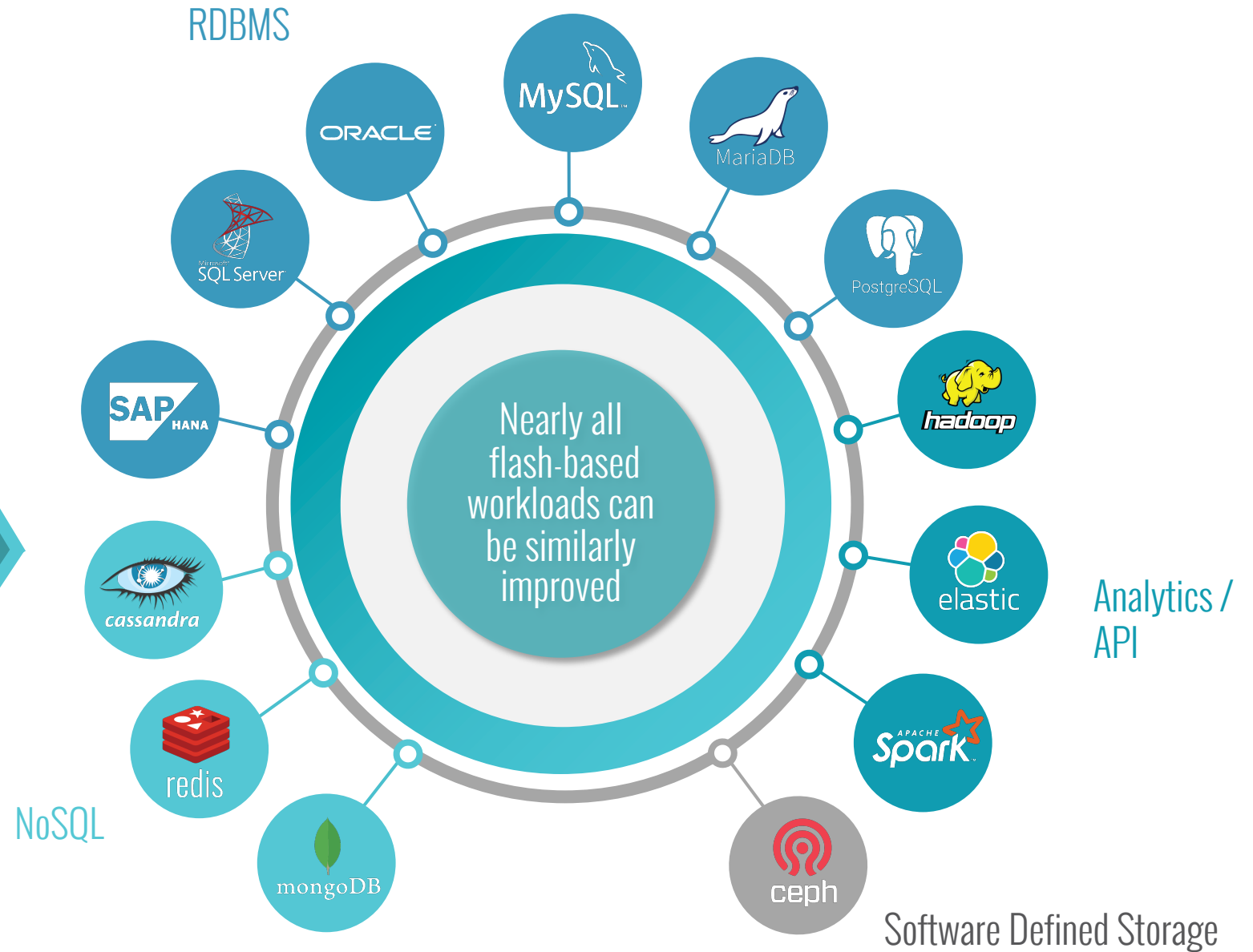
- VHC eliminates the need for a dedicated Hot Spare
- PSP reserves existing space across N drives in the event of a drive failure
- VHC enables ultra-fast rebuilds with no performance cost
- With Inline Transparent Compression, use all physical capacity, and even more, for user data

Get full performance, endurance, capacity benefits from **all** your SSDs

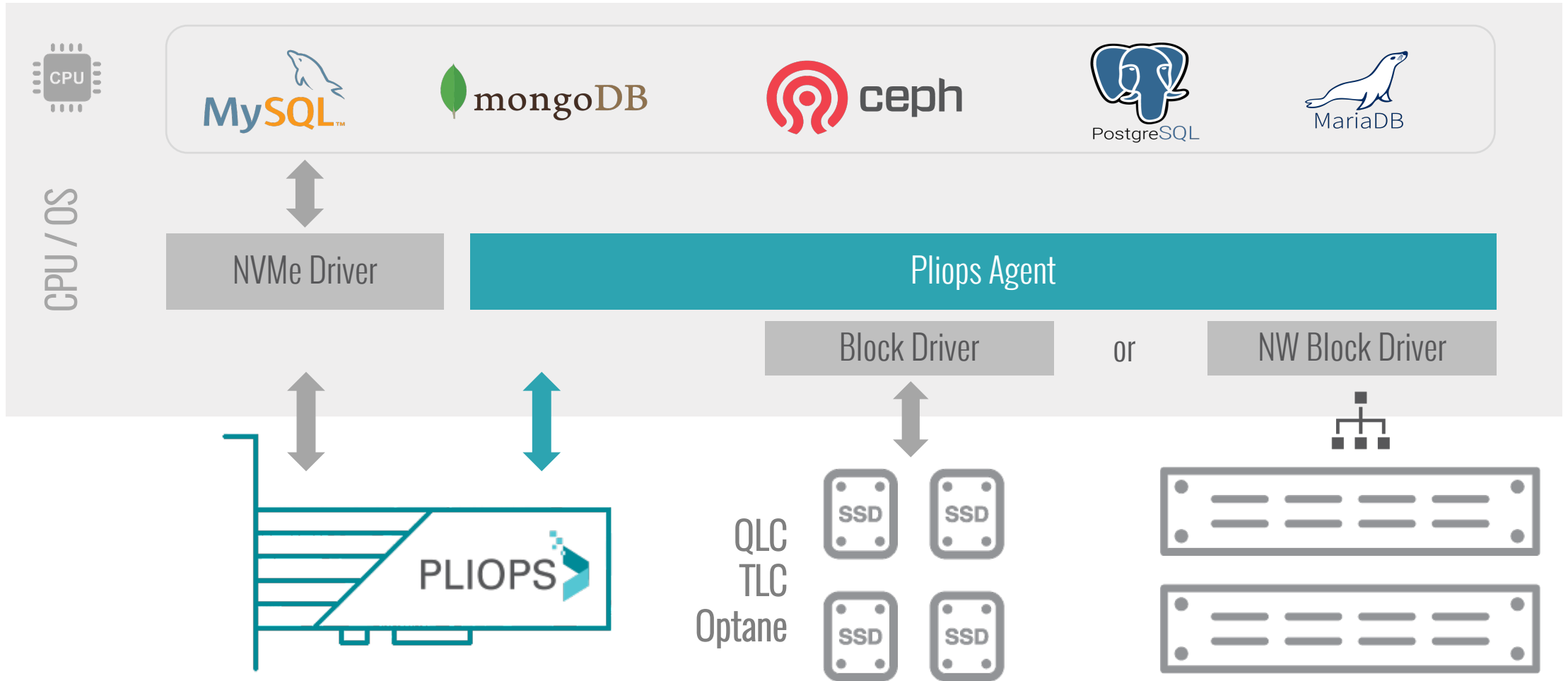
# Storage Architecture Options

	RAID 0	RAID 1/10	Pliops Drive Fail Protection
Database <b>protection</b> using storage redundancy	✗	✓	✓
Uncompromised database <b>capacity</b> for data protection	✓	✗	✓
Uncompromised database <b>performance</b> during storage drive failures & rebuilds	✗	✗	✓
Improved <b>RPO/RT0</b> (Recovery Point and Time Objectives)	✗	✗	✓
Minimal downtime with <b>lowest costs</b>	✗	✗	✓

# Data Intensive Flash-based Workloads



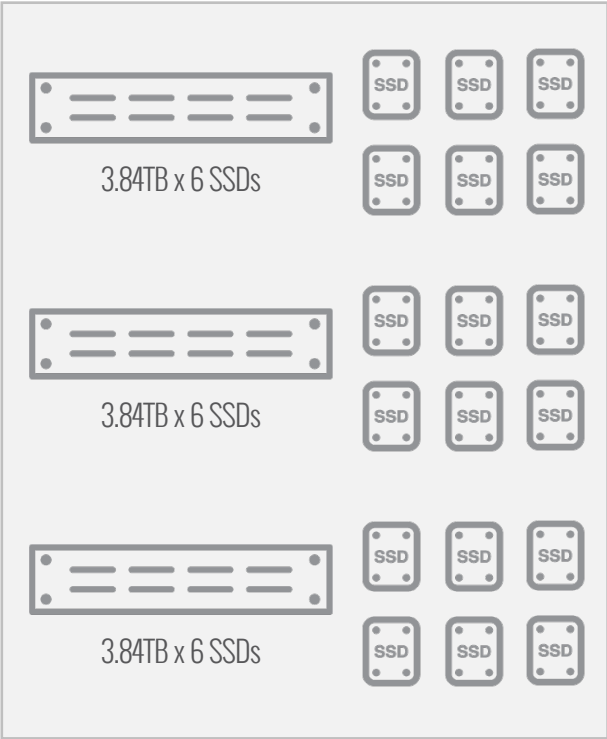
# System Integration Overview



Any Application – Any Standard Server – Any SSD – Direct or Disaggregated

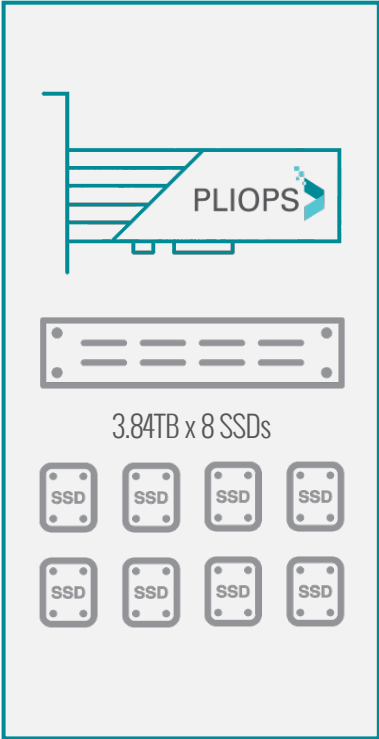
# Large eTailer: ROI with Pliops

## Current Software Based Solution



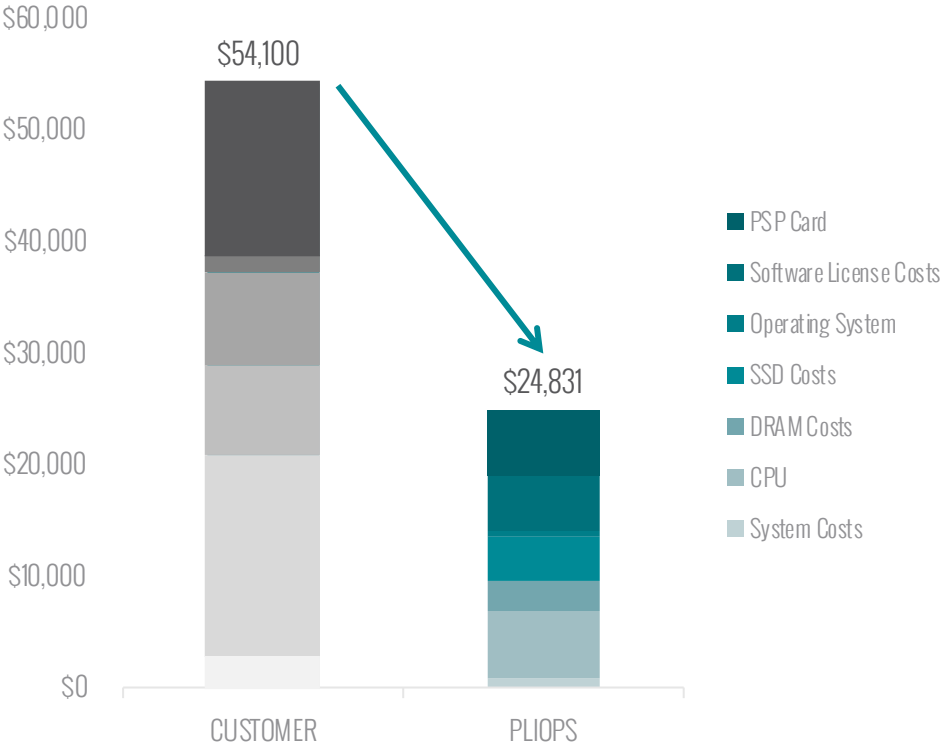
150K Queries/Sec  
31 TB Usable  
RAID 10

## Pliops Accelerated Solution



157K Queries/Sec  
49 TB Usable  
Pliops Drive Fail Protection

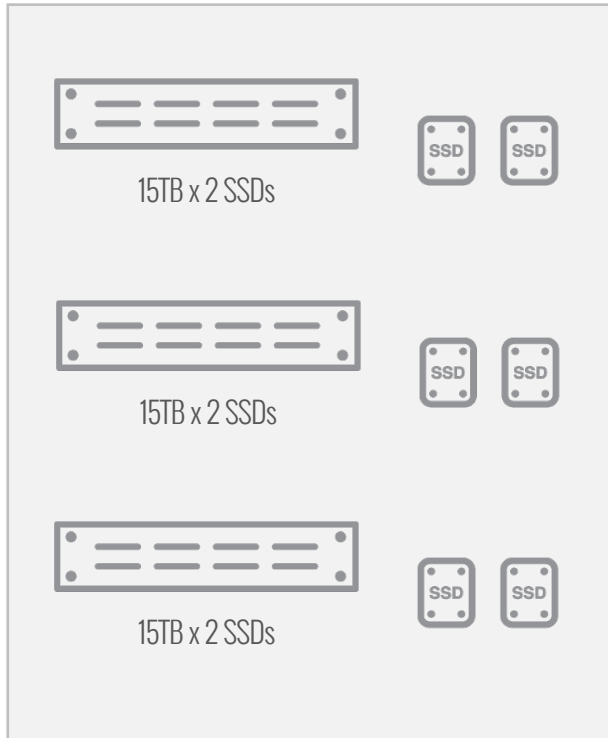
## Capex Benefit



54% lower cost with  
58% more usable capacity

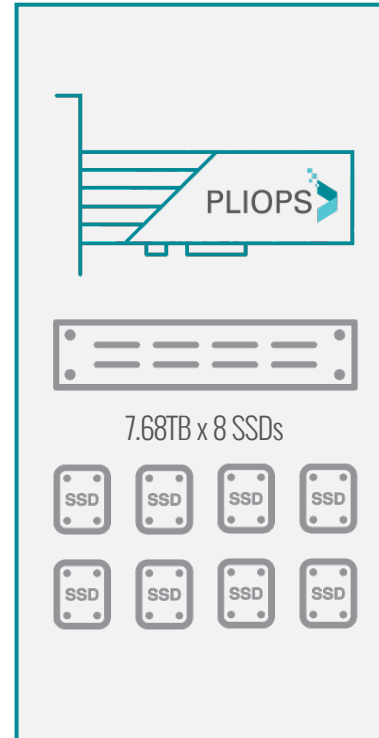
# Top SaaS Provider: ROI with Pliops

## Current Software Based Solution



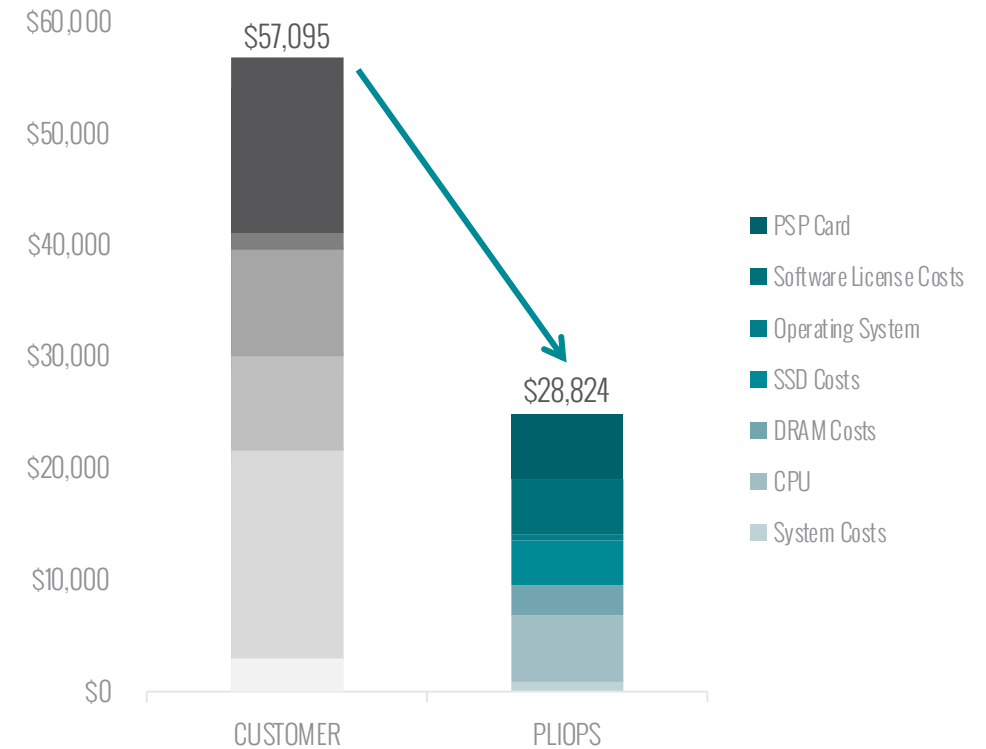
15 User Instances  
41 TB Usable, RAID 0  
600 Server Failures/Year

## Pliops Accelerated Solution



20 User Instances  
66TB Usable, PSP Drive Fail Protection  
0 Server Failures/Year

## Capex Benefit



50% lower cost, 600 fewer server failures,  
33% more users, 66% more usable capacity

# Key Takeaways

1 Reliable local node is key for database cluster reliability, RTO, RPO

2 Fast, efficient SSD data protection requires a different architecture

3 Advanced data protection for SSDs is possible, with no tradeoffs

4 Learn more at [www.pliops.com](http://www.pliops.com)